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Skills Assessment Test - Filing
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How to Use The E-Book Version of This Book

This digital copy of your Advanced Implementation System includes Smart Forms with fillable fields (any form with a highlighted field), clickable links to audio files, articles and forms.

By clicking the audio icon you will be able to access recorded telephone conferences from both our Rainmakers Program and Graduate Network. (FYI: Any forms referred to in these programs are already included in this system.)

Be sure to look for these icons. Each will direct you to a relevant file download:



FORM 1.00

Checkplan for Staffing 1-2-3 Pre-Recruitment through Hiring Phase

Pre-Recruitment Phase:

- o Determine Labor Needs (Form 1.01, 1.02)
- Write Job Description
 - Refer to Job Descriptions for Ideas (Form 1.03)
- o Decide on Ad Placement
 - Browse On-line Recruiting Sources (Form 1.04)
 - Consider Local Newspapers, State and Local Bar News
- Create and Place Ad
 - Refer to Ad Examples for Ideas on Phrasing (Form 1.05, 1.06)

Recruitment Phase:

- o Review Incoming Resumes
 - Delegate, if possible, to a Staff Person
- o Create Three (3) Categories of Resumes:
 - 1. Recommended
 - 2. Possible
 - 3. Unsuitable
- Give to Hiring Partner to Review
- o Call the Recommended Group and Set Interview Appointments
- Check References
- o Send Thank You Letters to Unsuitable Applicants (Form 2.05)

Test & Interview Phase:

- Candidates Fill Out Job Application (Form 2.03)
- o Administer Personality Test PRIOR to Interview
 - Call the Omnia Group @ 1-800-525-7117
- Conduct the Interview
 - Refer to the Interviewing Tips Sheet (Form 2.02)
 - Use the Interview Evaluation Sheet (2.04)
- Administer Skills Testing for Support Personnel (Form 3.02 3.06)
 - Refer to Administration Sheet for Instructions (Form 3.01)
- Compare the Quality of the Candidates
- o Score the Interview Evaluations Sheets and Test Scores -- Compare
- Make an Offer
 - Refer to Job Description for Salary Reference (Form 1.03)

Division of Functions Worksheet

Function:	Position:
o Marketing%	Partner
o Administration%	Attorney
o Management%	·
o Meet with Clients%	
o Give Legal Advice/Strategize%	
o Supervise Files/Cases%	
o Trial Work%	
o Attend Hearings%	Associate
o Take Depositions%	
o Document Delivery Meetings%	
o Conduct Interviews%	
o Research%	
o Draft Pleadings%	
o Write Briefs/Summaries%	
o Document Assembly%	Paralegal*
o Designated Hitter (Client	Legal Assistant*
Support)%	<u> </u>
o Acquire Records%	Legal Secretary*
o Conflicts Check%	
o Filing%	Secretary
o Organizing%	
o Scheduling%	
o Word Processing%	Dogonticuist
o Copying%	Receptionist
o Answering Phones%	
o Erranda 0/o	

^{*} Check Individual State Requirements * Does not contain bookkeeping tasks

FORM 1.02

Labor Needs Assesment Worksheet



1.	What kind of work is to	be done?		
2.	What personality characte	eristics do you want your	new person to possess?	
	Check the Cha	aracteristics that MOST	APPLY to the Job Req	uirements
3.	good people skills extroverted amiable considerate cooperative able to make things happen confrontational likes to please likes autonomy What level of experience	enthusiastic attentive to detail helpful a team player needs acceptance self-managing methodical diplomatic takes initiative risk-adverse e do you want the new per	direct & outspoken calm analytical gregarious practical high-energy argumentative poised thorough perfectionist rson to possess?	cautious cheerful likes variety empathetic pragmatic systematic assertive non-confrontational poised agreeable
4.	List the skills you wish t	he new person to possess	:	

Job Descriptions for Legal Assistants

Legal Assistant Managers: may also be known as Supervisors, Directors of Legal Assistant Services, or Paralegal Coordinators. Those in this position spend all of their time managing and are responsible for recruiting, interviewing and hiring Legal Assistants.

Working Managers/Supervisors: function as both Managers and Legal Assistants.

Senior Legal Assistants: once worked as Legal Assistants or Case Managers and demonstrated an ability to supervise or train their peers in the firm. They may have also met the firm criteria for senior status and may be specialists in a practice area.

Legal Assistants/Paralegals: assist attorney(s) by handling matters ranging from factual research and cite-checking to plea-drafting and coordinating document production. This position includes all substantive function in practice areas that do not require a law degree.

Specialists: provide special services to clients, such as nurse consultants, specialists, environment technicians, or CPAs.

Legal Assistant Clerks: generally work under the supervision of a legal assistant, and their duties include document numbering, labeling folders, filing and other clerical tasks that require no substantive knowledge of matter or litigation.

A
Average Base Salary
\$40,452 \$39,270 \$46,112 \$41,132 \$30,448

Online Recruiting Sources



Review the following list of sites to see if any meet your on-line recruiting needs...

Attorneysatwork.com
LawJobs.com
lawyersweekly.com
nationjob.com/legal
seamless.com/jobs
emplawyer.com

(\$9.95/mo. All candidate postings emailed and firm posts free!) assistu.com ivaa.org

alanet.org (Association of Legal Administrators)

OTHER:

Staffcentrix.com (a virtual assistance center) udictate.com (phone dictation svc)

Tips for On-line Recruiting

Take advantage of the expansive space, don't use as many abbreviations as you would in a newspaper.

Describe skills using the kind of "key words" that a candidate would use in searching.

Post the salary if trying to reach the "passive" candidate.

WHAT TO INCLUDE IN THE AD

Describe the firm's history, position and/or culture:

entrepreneurial, progressive, prestigious, community-oriented, the recognized leader in, growing, expanding, enjoy the collegial atmosphere, well-established...

Describe the location of the firm:

in the heart of the business district, conveniently located, just steps from the courthouse, a short drive from downtown...

Describe the firm's benefits:

medical, dental, child-care, flex-time, in-house training programs, paid tuition, firm concierge, sky box for sporting events...

Sample Ads

Sample Ads: Firm Administrator/Office Manager Position



National labor and employment firm seeks a professional manager with outstanding communication, planning and organizational skills to handle all aspects of administration. Strong interpersonal skills are essential. Supervise support staff, monitor capital/operating budgets and expenses; work with building and facilities maintenance; oversee computer and office equipment; serve as liaison with administrative office on benefits administration, payroll, etc., and handle day-to-day workflow and deadlines. Successful candidate should have five plus years related human resource/law office management experience. Beautiful office, wonderful people, competitive salary and benefits. Equal opportunity employer. Please call _______ for more information.



Small, rapidly growing Washington, D.C. law firm seeks a Firm Administrator to lead our support team. Responsibilities include hiring, training, and scheduling support staff; coordination of attorney hiring; maintenance of office equipment and supplies; management of filing and storage facilities, and backing up the financial officer. Candidates should have extensive office and human resource management experience. Compensation depends on experience and will be competitive. Send resume to _______.



A nine-lawyer firm in Boston, MA seeks a Legal Administrator with management experience and financial, computer, and human resource skills. Experience in a law firm is preferred. In conjunction with the Managing Member, the Legal Administrator will be responsible for working on firm budgeting, expenditures and employee benefits; supervision and training of employees; oversee marketing and web page; policies and procedures; computer network; and general welfare of the firm. Excellent compensation package. Please send resume to ______.



A 22-attorney law firm with offices in Salt Lake City and Oregon, Utah, is seeking a Firm Administrator with management experience and strong financial, computer, human resources and analytical skills. Duties include overall responsibility for day-to-day management of the firm's finances and non-legal staff. A college degree and understanding of accounting principles and computerized accounting software are required. Please send resume with salary history and requirements to ______.

Sample Ads

Sample Ads: Attorneys



Associate

One of South Florida's finest law firm's seeks Associates to fuel their continued growth: Corporate Associate with 3 - 6 years experience in General Corporate, M & A and Securities, Corporate Senior Associate with an emerging, portable clientele. Great opportunities and practice environment with top compensation packages. Explore your career options now. All resumes accepted in strict confidence.



Attorney

Excellent opportunities for lateral candidates interested in joining a growing firm that offers a high-degree of client service. Seeking progressive candidates who want to be a part of a firm with a vision for the future. Must be very computer literate. Excellent writing skills and academic credentials required. Must be detail-oriented and work independently in a team environment. Salary commensurate with experience. Send resume and writing sample to _______.



Attorney

Well-established law firm seeks experienced (7 - 10 years or more) Estate Tax Planning and Probate practitioner (preferably Board Certified) to build on and eventually take over expanding practice area. Top flight practitioners, collegial working environment, excellent earning potential and a rapidly growing community make this an exceptional opportunity for the right candidate...



Contract Attorney

San Francisco based firm is seeking an experienced and highly motivated transactional attorney with a minimum of six years subject matter experience to assist in drafting, reviewing and negotiating software licenses and distribution agreements - U.S. and international. This position would begin as a part-time, outside consultant with the opportunity to become full-time with our firm. If interested, please submit your resume and billable rates to _______.

Choosing Among Candidates

Consider the Applicant's Needs

Gain the applicant's cooperation and respect, by:

- Arriving early;
- Treating applicants with equal respect and sincerity;
- Establishing a relaxed, yet businesslike, atmosphere where open communication is encouraged.

Provide Information about the Job

- Job responsibilities
- Working conditions/location
- Salary range
- Benefits
- Expectations and goals of the organization
- Steps in the placement process and when the applicant can expect a decision

Ask the Applicants for the Information You Need to Make an Intelligent Decision

- Past experience
- Personal goals
- Education
- Skills
- Attitude
- Past Achievements
- Values

Use Skillful Questioning Techniques to Obtain the Most Information

1. Ask open-ended questions, rather than yes/no questions.

- What did you most like about your last job?
- What are your long-range career goals?

2. Use short questions to avoid influencing an applicant's response.

- Then what did you do?
- In what sense?

3. Listen carefully.

Ask for more information, if necessary, before going on to the next question. You'll learn more from listening than from talking.

4. Find out what the candidate knows.

Ask questions about the person's field of knowledge, but avoid intimidating him or her with your knowledge. You'll learn more if the candidate is not afraid of you.

5. Encourage value judgments.

- How do you feel about punctuality?
- Conduct on the job?
- Personal commitment to a task?
- Relationships with other workers?

Remember, some questions regarding personal information such as age, marital status and religion are not appropriate and should not be asked during an interview. If you have questions about what subjects should NOT be covered in an interview, consult with your human resources officer or your local EEOC office.

Interviewing Tips



Instructions: Follow the questions listed on the Interview Evaluation Form to prompt questions on the applicant's experience, education, job knowledge, etc. Use the questions listed below to learn more about the applicant's workstyles, personal assessment of themselves and their skills.

General Interviewing Questions:

Why are you changing jobs right now?
Why are you interested in working with us?
Tell me about yourself.
What are your personal career goals?
Where do you hope to be in five years?

Questions to Learn about the Candidates Workstyles:

How do you like to be managed? What was your best employment experience, what was your worst? What are your strengths? Weaknesses

Questions to Explore Possibilities with the Candidate:

If you were offered	l this position, what v	would inhibit your ability to perform the first 90 days?
Our hours are:	to	, would you have a problem with these hours?
Do you have any qu	uestions about the pos	sition?

Questions for Hiring Support Positions:

Which is more important to you: winning, impressing others, pleasing others or helping others?

Give me five adjectives that describe you.

What makes you think you can do this job?

What do you do when you make a mistake?

What parts of your last position did you like best? Least?

Tips for Hiring Attorneys:

Ask to see writing samples.

Give them hypothetical questions to test their legal judgment.

Give them documents to prepare or the equivalent test for your practice area.

FORM 2.03

Application for Employment

PLEASE PRINT		
Equal access to programs, services and to the application and/or interview proc	employment is available to all persons. Those applicants requiring reasonabless should notify our office in advance.	e accommodation
Position(s) applied for	Date of application	n/
Name	Social Security #	
LAST FIRST MIDDLE		
Address	DITY STATE ZIP CODE	
	Mobile Phone # () E-mail Address	
If no, please explain	can you furnish a work permit?	
Have you ever been employed here bet	fore? If yes, give dates and positions	Yes No
	nt in this country?	
	What is your desired salary range?	
Type of employment desired F	ull-Time Part-Time Temporary Seasonal quirements of the position?	Internship Yes No
	contest? to, or been convicted of a crime?	
If yes, please provide date(s) and detail		105 100
	INITITIE AN AUTOMATIC BAR TO EMPLOYMENT. FACTORS SUCH AS DATE OF THE OFFENSE, SERIOUSNESS AND NA N INTO ACCOUNT.	TURE OF THE VIOLATION,
REHABILITATION AND POSITION APPLIED FOR WILL BE TAKE	NINTO ACCOUNT.	
Employment History		
Provide the following information of you	ur past four (4) employers, assignments or volunteer activities, starting with the mos	st recent.
FROM TO	EMPLOYER TELEPHO	
STARTING JOB TITLE FINAL JOB TITLE	ADDRESS	
IMMEDIATE SUPERVISOR AND TITLE	SUMMARIZE THE NATURE OF WORK PERFORMED AND JOB RESPONSIBILITIES	
MAY WE CONTACT YOUR SUPERVISOR FOR REFERENCE?		
REASON FOR LEAVING	HOURLY RATE OF PAY/SALARY	
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FROM TO	EMPLOYER TELEPHO	
STARTING JOB TITLE FINAL JOB TITLE	ADDRESS)
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FROM TO	EMPLOYER TELEPHO (DNE#
STARTING JOB TITLE FINAL JOB TITLE	ADDRESS	
IMMEDIATE SUPERVISOR AND TITLE	SUMMARIZE THE NATURE OF WORK PERFORMED AND JOB RESPONSIBILITIES	
MAY WE CONTACT YOUR SUPERVISOR FOR REFERENCE?		
☐ Yes ☐ No ☐ Later REASON FOR LEAVING	HOURLY RATE OF PAY/SALARY	
REASONT ON LEAVING	START \$PER FINAL \$PER	
FROM TO	EMPLOYER TELEPHO (
STARTING JOB TITLE FINAL JOB TITLE	ADDRESS	
IMMEDIATE SUPERVISOR AND TITLE	SUMMARIZE THE NATURE OF WORK PERFORMED AND JOB RESPONSIBILITIES	
MAY WE CONTACT YOUR SUPERVISOR FOR REFERENCE? Yes No Later		
REASON FOR LEAVING	HOURLY RATE OF PAY/SALARY START \$PER FINAL \$PER	© 2001 Atticus

Skills & Qualifications ummarize any training, skills, licenses and	or certificates t	hat may qualify y	you as baing able to r	perform job related fund	etions in th
sition for which you are applying.	of certificates t	mat may quamry y	you as being able to p	berronni job-related fund	ztions in th
ducational Background (if job related)					
	# OF YEARS	DID YOU O	DARMATEO	OCUPATION OF STUD	v
NAME AND LOCATION	# OF YEARS COMPLETED	DID YOU G	RADUATE?	COURSE OF STUD	Y
H SCHOOL LEGE		MAJOR	DEGREE		
LEGE HER					
	lmaa manaana wa	u ana mat nalata d	to whom you have b	marrim at lagat and vicen	`
teferences (Please provide the names of t	nree persons yo				
NAME		TELEF	PHONE	NUMBER OF YEARS KN	IOWN
		()			
		()			
1		()			
Applicant Statement & Authorization	1: /:	1 1	1 1 . 6 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
certify that the facts contained in this app mployed, falsified statements on this appl				leage and understand tr	1at, 11
		C			
or any specific period of time, or to make athorized company representative.	, ,	•			
ignature of Applicant				4 -	Date /
INTERVIEWED BY				DATE	
COMMENTS					
INTERVIEWED BY				DATE	
COMMENTS					

Form 2.03, Page 2 © 2001 Atticus

FORM 2.04

General Interview Evaluation Form

Name		Date			
Position Applied For	Inter	Interviewer			
				T	
	Outstanding	Above Avg	Average	Below Avg	
Education					
To what degree is the candidate's schooling relevant to the job requirements?					
Experience					
To what degree is the candidate's background & prior work experience consistent with the job requirements?					
Practical Knowledge					
To what degree does the candidate possess the technical knowledge required by the position?					
Communications Skills					
How well does the candidate listen and express their thoughts and ideas?					
Composure/Overall Impression					
How well does the candidate seem to handle stress and the demands of multiple projects?					
Motivation					
To what degree does the candidate seem to desire to work and have interest in this position?					
Initiative					
To what degree does the candidate appear willing to seek out new assignments and additional duties when necessary?					
Appearance					
To what degree is the candidate's appearance consistent with the job?					
OVERALL PERFORMANCE					
Total # in each category.					
				1	
Comments					
Skill Test Results					
Personality Test Results					

FORM 2.05

Thank You Letter Template

Date
Candidate Name Address
Re: Your Interest In Our Firm
Dear Candidate:
On behalf of all of us at, we would like to thank you for (taking the time to send us your resume ORcoming in and interviewing with us). We are always flattered when candi-dates of your caliber seek employment with us.
With the opportunity to review so many resumes, our choice has been difficult and thus prolonged. We greatly appreciate your patience in this process. We are sorry to announce that, after careful consideration, our team has decided to (focus our time, energy and efforts on another candidate who will bring exactly the kind of experience we consider essential to this positionORhire another candidate who is a better fit for the position.)
We wish you much success in finding a position that interests you!
All the best,
Name Title

Atticus Skills Assessment Series Administration Instructions

Using one or more of these tests in your hiring process will add more objectivity to your employment decisions and will help you determine the best candidate for your firm. Here is how to use them:

- 1. Look over the job description to determine the skills needed by the applicants, then match them to the appropriate assessments. Applicants should only be tested on those skills he or she will perform on the job. Do this in advance of the interview appointment.
- 2. Assemble the appropriate tests and read through the instructions ahead of time. Be prepared to answer any questions that may come up.
- 3. The test should be administered in a quiet room with no distractions.
- 4. Provide the applicants with a ballpoint pen and tell them to press firmly to ensure clear answers.
- 5. Upon introducing the test, let the applicants know that they will have a specific number of minutes to complete their answers. Tell them, "This test is intended to evaluate the basic qualifications required by the job. You will have _____ minutes to complete it."
- 6. Once the candidates have read the test instructions, begin timing the test.
- 7. When the time limit is reached, say, "Stop!". The candidate should not be allowed to answer any more questions.
- 8. Thank the candidates for their cooperation.
- 9. Test results should always be considered along with the other information you have gathered in your hiring process in order to form a complete picture of the candidate. You may want to administer the tests to your own employees to create your own firm-specific benchmark.
- 10. To score the test, follow the scoring instructions printed on the answer sheet. A low test score indicates that there is a strong probability that the applicant possesses limited abilities in that skill. A high test score indicates that the applicant probably possesses a high level of ability in the skill.

Atticus Skills Assessment Series Test Scores

Skills Assessment Test	Scores
20 answers correct	A
18 answers correct	В
16 answers correct	С
14 answers correct	D

FORM 3.03

Atticus Skills Assessment Series

SCORE	Name (please print)
	Date
	neasure how quickly you can file names, numbers Example:

and dates. Place an "X" in the box that identifies the location where you would file the underlined name, number or date. Names should be filed by last name. Look at the example at the right.

You will have 2 minutes to answer as many questions as you can.

The name Sue Warminster should be filed after Jim Walker but before Charles Watson. Place the "X" between Jim Walker and Charles Watson.

	STOP HERE UNTIL INSTRUCTED TO BEGIN TEST.
1.	Matthew Knott ☐ Judith Klausch ☐ Glen Knight ☐ Andi Koch ☐ Dale Kraft ☐ 477-1956
3.	☐ 447-1948 ☐ 457-1960 ☐ 467-1952 ☐ 477-1954 ☐ Barry Brodrick
4.	☐ Patty Bogart ☐ Pam Bonn ☐ Bev Broaden ☐ Terri Buckland ☐ 05/22/96
_	□ 07/27/95 □ 07/17/96 □ 09/04/96 □ 01/19/97 □
5.	<u>Jennifer DeCampo</u> ☐ Ed DeCarlo ☐ Alex Dillon ☐ Jean Dobson ☐ Tony Dressler ☐
6.	255-81-3653
7.	□ 251-76-7891 □ 267-92-8324 □ 271-04-3720 □ 271-28-1295 □ <u>Bradley Jones</u>
8.	☐ Bev Jones ☐ Bonnie Jones ☐ Bryan Jones ☐ Carson Jones ☐ 4365 1833
9.	☐ 4365 1734 ☐ 4365 1827 ☐ 4365 1831 ☐ 4365 1837 ☐ Rose Rosario
	☐ Paul Resnick ☐ Bob Revelle ☐ Miriam Rosario ☐ Pat Rose ☐
10.	$04/20/94$ \square 10/31/93 \square 03/25/94 \square 05/01/94 \square 11/17/94 \square
11.	John Parker
12.	☐ Jane Parker ☐ Joan Parker ☐ Jon Parker ☐ Justin Parker ☐ 126-80-1101
	\square 126-80-2100 \square 126-80-3001 \square 126-81-0001 \square 126-81-0100 \square
	Beverly Lender Al Landrow Don Leighton Bill Lender Carol Leonti
14.	<u>15678324</u> □ 15678119 □ 15678321 □ 15678424 □ 15678500 □
15.	Emma Campbell Doug Calhoun Ed Campbell Sue Cassell May Casselman
16	May 5, 1994
	☐ Feb. 7, 1994 ☐ Apr. 11, 1994 ☐ July 28, 1994 ☐ Sept. 3, 1994 ☐
1/.	Anna Johnson Abby Johnson Anne Johnston Aaron Jones Albert Jones
18.	<u>02-01-97</u> □ 01-01-94 □ 05-07-95 □ 01-08-96 □ 01-19-97 □
19.	Donald Stilton ☐ Jan Seal ☐ Wendi Stillman ☐ Donnie Stilton ☐ Jules Sutton ☐
20.	<u>542 00125</u>
	\Box 541 00245 \Box 541 01000 \Box 542 98258 \Box 543 11011 \Box

© Atticus

FORM 3.03b

Atticus Skills Assessment Series Filing Answer Sheet

	SCORE	Name (please print)
		Date
The		rs are indicated below. To determine the score, count the number of correct answers checked. Write this number in e. If an applicant checks off more than one answers to a question, no points should be given for that question.
 1. 2. 3. 4. 5. 	477-1956 ☐ 447-1948 ☐ Barry Brodrick ☐ Patty Bogan 05/22/96 ☐ 07/27/95 ⊗ Jennifer DeCa	Sch ☐ Glen Knight ⊗ Andi Koch ☐ Dale Kraft ☐ ☐ 457-1960 ☐ 467-1952 ☐ 477-1954 ⊗ k rt ☐ Pam Bonn ☐ Bev Broaden ⊗Terri Buckland ☐ © 07/17/96 ☐ 09/04/96 ☐ 01/19/97 ☐
7. 8. 9.	Bradley Jones ☐ Bev Jones ☐ 4365 1833 ☐ 4365 1734 Rose Rosario ☐ Paul Resnic ☐ 04/20/94	01 ⊗ 267-92-8324
12. 13. 14.	126-80-1101 ⊗ 126-80-210 Beverly Lende ☐ Al Landrow 15678324 ☐ 15678119 Emma Campb	Don Leighton ⊗Bill Lender □ Carol Leonti □ □ 15678321 ⊗ 15678424 □ 15678500 □
17. 18. 19.	Anna Johnson Abby Johns 02-01-97 01-01-94 Donald Stilton	son ⊗ Anne Johnston □ Aaron Jones □ Albert Jones □ □ 05-07-95 □ 01-08-96 □ 01-19-97 ⊗
20.		□ 541 01000 ⊗ 542 98258 □ 543 11011 □

FORM 3.04

Atticus Skills Assessment Series Attention to Detail

Name (please print)	
Date	

Below are 20 pairs of names, addresses, and number combinations. Look at each pair and decide whether they are exactly the same or different, then put an "X" in the appropriate box. Look at the example to the right.

Example:

352-01 352-01

☐Same ☐Different

You will have 2 minutes to answer as many as you can.

1. 4507 S.W. Anderson St. 4507 S.E. Anderson St. Same Obifferent 2. 1794468.30 1794468.30 Same Obifferent 3. Cell# 818-620-4331 Cell# 810-620-4331 Same Obifferent 4. 09/23/95-5/31/98 09/23/95-5/31/98 Same Obifferent 5. Jackson M. Miller Jackson N. Miller Same Obifferent 6. DL-973261118 DL-97336118 Same Obifferent 7. 51326-45-LTD Same Obifferent 8. Order #307721-588 Order #307721-558 Same Obifferent 9. Colson Enterprises, Inc. Colsen Enterprises, Inc. Same Obifferent 10. 1755 Lake Lucerne Circle 17555 Lake Lucerne Circle Same Obifferent 11. P.O. #0327-196 PO #0327-196 Same Obifferent 12. 151 10 72113 12 151 10 72113 12 Same Obifferent 13. AARP-AAARRGG AARP-AARRGG Same Obifferent 14. 8211364.013111 8211364.013311 Same Obifferent 15. \$93615 CS 10922 \$93615 CS 10992 Same Obifferent 16. St. Petersburg, FL 81243 St. Petersbu		STOP HERE UNTIL INSTRUCTED TO BEGIN TEST						
3. Cell# 818-620-4331	1.	4507 S.W. Anderson St.	4507 S.E. Anderson St.	Same	Different			
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18. SV-XX3277-VV021 SV-XX3277-VV1021 Same Different 19. Order #0001111333 Order #0001113333 Same Different	16.	St. Petersburg, FL 81243	St. Petersburg, FL 81243	Same	□ Different			
19. Order #0001111333	17.	15-09-87-03-15-95	15-09-89-03-15-95	Same	Different			
	18.	SV-XX3277-VV021	SV-XX3277-VV1021	Same	Different			
20. 89228733-478935	19.	Order #0001111333	Order #0001113333	Same	Different			
	20.	89228733-478935	89228733-478935	Same	Different			

FORM 3.04b

Atticus Skills Assessment Series Attention to Detail Answer

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Name (please print)	
Date	

How to score: The correct answers are indicated below. To determine the score, count the number of correct answers checked. Write this number in the score box above. If an applicant checks off more than one answer to a question, no points should be taken off for that question.

1. 4507 S.W. Anderson St.	4507 S.E. Anderson St.		⊗Different
2. 1794468.30	1794468.30	⊗Same	
3. Cell# 818-620-4331	Cell# 810-620-4331		⊗Different
4. 09/23/95-5/31/98	09/23/95-5/31/98	⊗Same	
5. Jackson M. Miller	Jackson N. Miller		⊗Different
6. DL-973261118	DL-97336118		⊗Different
7. 51326-45-LTD	51326-45-LTD	⊗Same	
8. Order #307721-588	Order #307721-558		⊗Different
9. Colson Enterprises, Inc.	Colsen Enterprises, Inc.		⊗Different
10. 1755 Lake Lucerne Circle	17555 Lake Lucerne Circle		⊗Different
11. P.O. #0327-196	PO #0327-196		⊗Different
11. P.O. #0327-196 12. 151 10 72113 12	PO #0327-196 151 10 72113 12	⊗Same	⊗Different
		⊗Same	⊗Different ⊗Different
12. 151 10 72113 12	151 10 72113 12	⊗Same	
12. 151 10 72113 12 13. AARP-AAARRGG	151 10 72113 12 AARP-AARRGG	⊗Same	⊗Different
12. 151 10 72113 12 13. AARP-AAARRGG 14. 8211364.013111	151 10 72113 12 AARP-AARRGG 8211364.013311	⊗Same ⊗Same	⊗Different ⊗Different
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12. 151 10 72113 12 13. AARP-AAARRGG 14. 8211364.013111 15. \$93615 CS 10922 16. St. Petersburg, FL 81243 17. 15-09-87-03-15-95	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992 St. Petersburg, FL 81243 15-09-89-03-15-95		⊗Different ⊗Different ⊗Different ⊗Different

FORM 3.05

Atticus Skills Assessment Series Grammar Test

SO	CORE		Name (please print)			
	-		Date			
			neasure how quickly you recognize err n. Place an "X" in the box of the most			Sample: ☐ Her sister, was very nice. ⊗ Her sister was very nice. ☐ Her sister were very nice.
You will	have 5 minutes	s to a	nswer as many questions as you can.			☐ Her sister, were very nice.
			STOP HERE UN	TH INSTRU	CTFD	TO BEGIN TEST
			STOT HERE ON			TO DEGITATEST
1.	☐ There are ☐ There are	two two	options (i.e. yes or no). options (e.g. yes or no). options (e.g., yes or no). options (i.e., yes or no).		12.	☐ He stated, "I need this project completed today!" ☐ He stated "I need this project completed today!" ☐ He stated: "I need this project completed today!" ☐ He stated, I need this project completed today!
2.	☐ The lawye	er's h	ard work contributed to its success. ard work contributed to it's success. ard work contributed to its success. ard work contributed to it's success.		13.	 ☐ The secretaries error was very costly. ☐ The secretary's error was very costly. ☐ The secretary's error was very costly. ☐ The secretaries' error was very costly.
3.	How ofter How ofter	n, are	the documents revised? the documents revised? them documents revised? them documents revised?		14.	☐ The firm is headquartered in Orlando Florida. ☐ The firm is headquartered in Orlando, Florida. ☐ The firm is headquartered in orlando, Florida. ☐ The firm is headquartered in orlando, florida.
4.	☐ The box a☐ The box, a☐	s we	ell as its contents, were removed. Il as its contents were removed. Il as its contents, was removed. Il as its contents was removed.		15.	☐ On May 9, 1998 their case went to trial. ☐ On May 9, 1998: their case went to trial. ☐ On May 9, 1998; their case went to trial. ☐ On May 9, 1998, their case went to trial.
5.	Chris proj	ect v ject	won the top award. yon the top award. won the top award. et won the top award.		16.	☐ The attorneys' latest case was her best. ☐ The attorneys latest case was her best. ☐ The attorney's latest case was her best. ☐ The attorney's latest case, was her best.
6.	☐ Irregardles ☐ Regardles	ss of	the outcome, she should stay. the outcome, she should stay. the outcome, she should stay. the outcome she should stay.		17.	☐ Of all the jobs I have had, I like this one more. ☐ Of all the jobs I have had, I like this one best. ☐ Of all the jobs I have had, I like this one better. ☐ Of all the jobs I have had, I like this one the greatest.
7.	☐ Those para	alega alega	als are best friends. als is best friends. Is are best friends. Is is best friends.		18.	 ☐ Was their department at fault? ☐ Was there department at fault? ☐ Were their department at fault? ☐ Was there department at fault?
8.	☐ Their goal ☐ There goa ☐ They're go ☐ Their goal	ls wo	ere not met. were not met.		19.	☐ The senior partner addressed her staff as follows "We have all done a great job" ☐ The senior partner addressed her staff as follows, "We have all done a great job"
9.	To whom To whom, To who di To who, d	did d yo	you refer to? u refer to?			☐ The senior partner addressed her staff as follows — "We have all done a great job" ☐ The senior partner addressed her staff as follows. "We have all done a great job"
10.	Our comp Our comp	anys anie	s policy is concise. policy is concise. s policy is concise. s policy is concise.		20.	 ☐ Soon, president Hill will discuss his intentions. ☐ Soon President Hill will discuss his intentions. ☐ Soon president Hill will discuss his intentions. ☐ Soon, President Hill will discuss his intentions.
11.	☐ If you hav ☐ If you hav	e tha	s analyses, please give them to Jill. it analyses, please give them to Jill. on analyses, please give them to Jill. on analyses, please give them to Jill.	© Atticus		

FORM 3.05b

Atticus Skills Assessment Series Grammar Test Answers

\$	SCORE	Name (please print)		
		Date		
The co		ndicated below. To determine the score, count the ne than one answer to a question, no points should be		swers checked. Write this number in the score box above. If a ion.
1.	☐ There are tw☐ There are two	vo options (i.e. yes or no). vo options (e.g., yes or no). vo options (e.g., yes or no). vo options (i.e., yes or no).	12.	 ⊗ He stated, "I need this project completed today!" □ He stated "I need this project completed today!" □ He stated: "I need this project completed today!" □ He stated, I need this project completed today!
2.	☐ The lawyer ☐ The lawyers	's hard work contributed to its success.'s hard work contributed to it's success.'s hard work contributed to its success.'s hard work contributed to it's success.	13.	 □ The secretaries error was very costly. □ The secretarys error was very costly. ⊗ The secretary's error was very costly. □ The secretaries' error was very costly.
3.	☐ How often, ☐ How often a	are the documents revised? are the documents revised? are them documents revised? are them documents revised?	14.	 □ The firm is headquartered in Orlando Florida. ⊗ The firm is headquartered in Orlando, Florida. □ The firm is headquartered in orlando, Florida. □ The firm is headquartered in orlando, florida.
4.	☐ The box as ⊗ The box, as	well as its contents, were removed. well as its contents were removed. s well as its contents, was removed. well as its contents was removed.	15.	 □ On May 9, 1998 their case went to trial. □ On May 9, 1998: their case went to trial. □ On May 9, 1998; their case went to trial. ⊗On May 9, 1998, their case went to trial.
5.	☐ Chris projec ☐ Chri's proje	ject won the top award. et won the top award. ect won the top award. eject won the top award.	16.	 □ The attorneys' latest case was her best. □ The attorneys latest case was her best. ⋈ The attorney's latest case was her best. □ The attorney's latest case, was her best.
6.	☐ Irregardless⊗ Regardless	of the outcome, she should stay. of the outcome she should stay. of the outcome, she should stay. of the outcome she should stay.	17.	 □ Of all the jobs I have had, I like this one more. ⊗ Of all the jobs I have had, I like this one best. □ Of all the jobs I have had, I like this one better. □ Of all the jobs I have had, I like this one the greatest.
7.	☐ Those paral☐ Them paral☐	legals are best friends. egals is best friends. egals are best friends. egals is best friends.	18.	 ⊗ Was their department at fault? □ Was there department at fault? □ Were their department at fault? □ Was there department at fault?
8.			19.	 □ The senior partner addressed her staff as follows "We have all done a great job" ⊗ The senior partner addressed her staff as follows, "We have all done a great job" □ The senior partner addressed her staff as follows –
9.	⊗ To whom d □ To whom, c □ To who did □ To who, did	lid you refer to? you refer to?		"We have all done a great job" The senior partner addressed her staff as follows. "We have all done a great job"
10.	☐ Our compar ☐ Our compar	nies policy is concise. nys policy is concise. nie's policy is concise. ny's policy is concise.	20.	 □ Soon, president Hill will discuss his intentions. □ Soon President Hill will discuss his intentions. □ Soon president Hill will discuss his intentions. ⊗ Soon, President Hill will discuss his intentions.
11.	☐ If you have⊗ If you have	this analyses, please give them to Jill. that analyses, please give them to Jill. those analyses, please give them to Jill. them analyses, please give them to Jill.		

FORM 3.06

Atticus Skills Assessment Series Proofreading

C	\neg	O	D	
			ĸ	н.

Name (please print)	
Date	

Below is a sample letter. Read the letter and circle the punctuation, spelling and grammar errors. Look at the example to the right.

Example:
The presentation was a succes

You will have 3 minutes to answer as many questions as you can.

STOP HERE UNTIL INSTRUCTED TO BEGIN TEST

Mr. and Mrs. Bob Buyer 389 Main Street Orlando, FL 33889

Re: Your recent real estate purchase

Dear Mr. And Mrs. Buyer:

Now that you have closed on your recent purchase and have settled in, I hope you are enjoying you're new home. I want to remind you of some important issues you should now be considering.

The purchase of real estate is often won of the largest financial comitments a person can make. Properly cared for it can, provide security for you and your family for years. Often neglected is teh need to plan for sudden and unexpected illnes or even death. Therefore, I suggest you review with your insurance agent your life and disability insurance coverages.

In addition, you may want to rewrite any will or trust you may now have. If you do not have a will, trust or an estate plan, you may want to consider it at this time. The cost of these protection deveices is surprisingly low; especially in light of the protection they aford you and your family.

Our office has prepared hundreds of wils or trusts for our cleints and would be delighted to meet with you on the subject. Our initial consultatin is complementary, at which time we can evaluate your situation and advice you of the costs and benefits of various options taylored to your specific needs.

Please feel free to call our office for any maters on which we may assist you.

Sincerly,

John Smith

John Smith

FORM 3.06B

Atticus Skills Assessment Series Proofreading Answer Sheet

SCORE	Name (please print)
	Date

How to score

The correct answers appear in bold below. To determine the score, count the number of errors that have been correctly identified. If there are any portions of the letter circled as incorrect where there is no mistake, subtract these from the number of correctly identified errors. Write this number in the score box.

Mr. and Mrs. Bob Buyer 389 Main Street Orlando, FL 33889

Re: Your recent real estate purchase

Dear Mr. And Mrs. Buyer:

Now that you have closed on your recent purchase and have settled in, I hope you are enjoying **your** new home. I want to remind you of some important issues you should now be **considering**.

The purchase of real estate is often **one** of the largest financial **commitments** a person can make. Properly cared for it can, provide security for you and your family for years. Often neglected is **the** need to plan for sudden and unexpected **illness** or even death. Therefore, I suggest you review with your insurance agent your life and disability insurance coverages.

In addition, you may want to rewrite any will or trust you may now have. If you do not have a will, trust or an estate plan, you may want to **consider** it at this time. The cost of these protection **devices** is surprisingly low, specially in light of the protection they **afford** you and your family.

Our office has prepared hundreds of **wills** or trusts for our **clients** and would be delighted to meet with you on the subject. Our initial **consultation** is **complimentary**, at which time we can evaluate your situation and **advise** you of the costs and benefits of various options **tailored** to your specific needs.

Please feel free to call our office for any matters on which we may assist you.

Sincerely,

John Smith

John Smith

Orientation Tips

Instructions: Use the sugg	gestions listed below to	get new employees of	f to a productive start.
 Make sure their cha (purchase a plastic f Purchase all office s □ scissors □ pens/pencils 	ficient work station up and running, fully lo ir offers adequate back floor mat, if necessary) supplies in advance, sue sticky pads white out tape dispenser	ch as: □ ruler □ stapler	□ vertical/upright file folder desk rack(s) □ vertical/upright wall mount in-basket
financial forms (W4a personal profile forms)	Law Office Staff Hand e Packet, including: hth/Life Insurance & IR for signature/withhold	A Benefits (if applicable ding information, etc.) d returned to your office	le)
 history/culture discuss the import whole give the person a t answer any question go to lunch with the 	job may be another attem "Buddy" should: belonging" ~ introduce ance of the new employour of the facilities (was ons the person may have person so they do not be incomediated.	torney, a paralegal, or a to people and talk about the people and talk about the people as the peopl	legal secretary. It the firm's clients, and the firm as a message center, etc.)
ONCE WITHIN T Orchestrate a warm "W Invite the new team pla	elcome Lunch" with the	ne team	
DURING THE FI ☐ Assign work they are c ☐ Develop & implement	apable of handling wel	l. Set them up for a win	

☐ Observe, monitor, and acknowledge progress

☐ Assign more challenging work when the employee is ready

Performance Appraisal Tip Sheet

SCHEDULE REGULAR "MINI-REVIEWS"

Appraisals will be less of a dread if you meet with your employees on a regular basis throughout the year. A minireview should be exactly like it sounds - brief and to the point. To target key performance/behaviors that are important in reaching your firm's goals, huddle regularly with employees to ensure they are on track and that their needs are being met as well. This will be a valuable tool when it's time for a more formal review (Also see Form 5.06A).

PREPARE

Once the date for a full-scale evaluation has arrived, scan through the employee's past Performance Expectations and Appraisal forms. Consider an all-points appraisal plan that can provide objective information to help you begin the appraisal process. However, be mindful of the fact that successful feedback depends on what you assess (observable/measurable skills, knowledge and abilities); how many people take part in the assessment; and who provides the feedback (supervisors, direct reports, peers).

PRIVACY

Conduct your meeting in a private office and hold your phone calls. This is your private time of counsel and development with your employee. Use it wisely. Interruptions will lead the employee to believe you feel other matters are more important than his or her review. Avoid sitting across the desk from the employee. Sitting side-by-side with the employee is less intimidating and will allow you to review the appraisal together.

LISTEN

It's very difficult to judge everything your staff members do, so ask them to review themselves. It's not a new concept, but one that will allow for employee input in a more thoughtful and structured fashion.

As you review the self-appraisal with the employee, listen carefully to the employee's feedback. You will be surprised by his or her perception of strengths and weaknesses. The "hard conversations" are much easier to have when the employee mentions their weak areas first.

HONESTY AND INTEGRITY

Honesty is critical, but try to approach the process as a

guide rather than a judge. If you prepare an agenda and follow it, it will help you stay on track if things get awkward. Begin with the employee's strengths and then move tactfully into a discussion of their weaknesses. Offer constructive advice to help them identify areas of improvement. Focus on your firm's goals rather than on personal issues.

Ask yourself if any activities in your office have impacted the person's performance for the worse. Always be prepared to cite the **best specific examples** of strengths and weaknesses in order to determine in advance how you will respond if the person acts negatively. Remember to be supportive, fair and objective. Encourage conversation and be open to new information. Ask open-ended questions-limit questions that require a simple yes or no answer.

COMPARE APPLES TO APPLES

Stick with assessing job performance against predetermined job-related performance standards. Incorporate those standards as part of the job description. Include the job description with the review to ensure you are evaluating the employee on the basis of his or her current position. The review process is a perfect time to reevaluate the person's job description and update it if he or she has taken on additional responsibilities that you were not aware of, or hadn't recorded.

SET GOALS

It is important to include specific measurable goals and action plans for implementation. Set time frames to review accomplished goals. Identify possible roadblocks and devise detours around them. Check the employee's understanding of the review by asking him or her to verbally "mirror" back to you the key points. Revisit topics that appear hazy.

End on a positive note. Complete administrative details while your memory is fresh. And keep your word. If you say you're going to do something, do it. Get feedback from the employee on how effective the meeting was as well.

FORM 5.02

Performance Appraisal Staff Positions

Employee		Title			
Department					
Time in Position Date of Last Review		Ne	ext Review D	ate	
Date Hired Review Period	Covered:	From		to	
		Мо	nth Year	Mon	th Year
Reason for Review					
End of Probation Annual Merit Promotion	Performar	nce Peer	Other:		
Definitions of Performance Ratings					
Outstanding – Performance is exceptional in all areas and is recognizable as being far superior to others.		e – Competent ince. Meets th			of the job.
Above Average – Results clearly exceed most position	Below A	verage – Per	formance is o	deficient in ce	ertain
requirements. Performance is of high quality and is		nprovement n			
achieved on a consistent basis.					
		Out-	Above		Below
I. Performance Factors (Select a Rating √)		standing	Average	Average	Average
A. PROFESSIONAL SKILLS					
1. Job Knowledge: Possesses working knowledge and the various	IS				
techniques and skills necessary for efficient completion of tasks. Continues to expand knowledge of the job and law office services	s I				
	3.				
Comments:					
2. Judgment : Possesses the ability to make appropriate decisions	s on				
professional expertise. Demonstrates the willingness to take					
responsibility for these decisions.					
Comments:					
B. INTERPERSONAL/COMMUNICATION SKILLS					
1. Interpersonal Relationships : Demonstrates a willingness and ability to cooperate, work and communicate with staff, attorneys					
clients.					
Comments:					
2. Communication: Ability to convey ideas clearly and concisely both individual and group situations.	y in				
Comments:					

I. Performance Factors (Select a Rating √)	Out- standing	Above Average	Average	Below Average
C. ADMINISTRATIVE SKILLS	standing	Average	Average	Average
1. Coordination: Demonstrates the ability to work with others as part of a team. Can express individual viewpoint while considering and learning from the input of co-workers.				
Comments:				
Planning and Organization: Takes appropriate course of action to accomplish objectives. Makes proper assignments of personnel and resources, sets realistic target dates. Comments:				
3. Adherence to Policies and Procedures: Properly interprets and applies law office policies/procedures to job responsibilities. Comments:				
4. Orientation Toward Results: Ability to initiate projects, anticipates changes or needs. The ability to set new priorities, follows through and meets deadlines. Comments:				
TOTAL # OF √				
II. Rate Overall Performance				
Highest Rating Overall = Outstanding		Av	verage	
Above Average	<u> </u>	Be e One)	elow Ave	erage
Follow-up Date:	(3.76)			
·				
Evaluator: Date				
Employee's Signature:		Date		

FORM 5.03

Performance Appraisal Associate/Attorney

Associate Name:						
Law School Graduation Dat	te:	Evaluating F	Partner:			
Commencement Date:		Date of Eval	Date of Evaluation:			
Work Load This Year:	High	Medium	Low			
Work Load Past Years:	High	Medium	Low			

Instructions: To be completed by the supervising partner after review of the associate's performance with every partner for whom the associate has worked. Associate ratings should be made based on the years of experience the associate has accumulated.

Outstanding – Performance is exceptional in all areas and is recognizable as being far superior to others.	Average – Competent and dependable level of performance. Meets the performance standards of the job.
Above Average – Results clearly exceed most position requirements. Performance is of high quality and is achieved on a consistent basis.	Below Average – Performance is deficient in certain areas. Improvement necessary.

I. Performance Factors (Select a Rating ✓)	
1. Interpersonal Relationships – Clients: The willingness and abil to communicate well, work with and build rapport with clients.	ity
Comments:	
2 Leaves and Staff. The	
2. Interpersonal Relationships – Colleagues and Staff : The willingness and ability to communicate, cooperate and work well wi colleagues and staff.	th
Comments:	
3. Writing and Drafting Skills: The ability to write in a clear, organized and professional manner.	
Comments:	
4. Research Skills: The ability to deliver a complete and thorough response to any research question.	
Comments:	

Out- standing	Above Average	Average	Below Average
Standing	11 verage	riverage	Tiverage

I. Performance Factors (Select a Rating √)		Out- standing	Above Average	Average	Below Average
5. Communication: The ability to communicate ideas in both individual and group situations.		standing	Tiverage	Tiverage	Tiverage
Comments:					
6. Judgment – Legal: The ability to provide practical legal solutions and make sound decisions by drawing on professional experience and expertise.					
Comments:					
7. Job Knowledge : Possesses the appropriate level of expertise and competence in area of practice.					
Comments:					
8. Reliability : The ability to work on files/matters/cases with minimal supervision. Possesses a sense of responsibility and completes assignments.					
Comments:					
9. Productivity and Dedication : The ability to produce a volume of high quality work in a specific amount of time; is motivated and enthusiastic; meets daily production standards.					
Comments:					
10. Organization : The ability to efficiently organize projects and maintain an organized work environment; possesses good time management skills					
Comments:					
	$\ \cdot \ $				
TOTAL # OF ✓					

PARTNERSHIP RECOMMENDATION: 1. Ready for partnership now. Has partnership potential in future. 2. 3. No recommendation for partnership. Insufficient experience. 4. No partnership potential – but do not terminate. STATISTICAL DATA: Department Law School Graduation Year Associate First Joined Firm Current Salary Rate Billable Hours: Prior Year Current Year (To-Date Through) II. Rate Overall Performance **Highest Rating Overall = Outstanding Average Above Average Below Average** (Circle One) Follow-up Date **Evaluator: Date** Associate's Signature: **Date COMMENTS** (use reverse side if additional space is required):

FORM 5.03A

Self Appraisal Associate/Attorney

<u> </u>

Instructions: To be completed by the supervising partner after review of the associate's performance with every partner for whom the associate has worked. Associate ratings should be made based on the years of experience the associate has accumulated.

Outstanding – Performance is exceptional in all areas and is recognizable as being far superior to others.	Average – Competent and dependable level of performance. Meets the performance standards of the job.
Above Average – Results clearly exceed most position requirements. Performance is of high quality and is achieved on a consistent basis.	Below Average – Performance is deficient in certain areas. Improvement necessary.

I. Performance Factors (Select a Rating ✓)
1. Interpersonal Relationships – Clients: The willingness and ability to communicate well, work with and build rapport with clients.
Comments:
2. Interpersonal Relationships – Colleagues and Staff: The willingness and ability to communicate, cooperate and work well with colleagues and staff.
Comments:
3. Writing and Drafting Skills: The ability to write in a clear, organized and professional manner.
Comments:
4. Research Skills: The ability to deliver a complete and thorough response to any research question.
Comments:

Out-	Above		Below
standing	Average	Average	Average

I. Performance Factors (Select a Rating √)		Out- standing	Above Average	Average	Below Average
5. Communication: The ability to communicate ideas in both individual and group situations.		standing	Average	Tiverage	Average
Comments:					
	1				
6. Judgment – Legal: The ability to provide practical legal solutions and make sound decisions by drawing on professional experience and expertise.					
Comments:	_				
7. Job Knowledge : Possesses the appropriate level of expertise and competence in area of practice.					
Comments:	-				
8. Reliability : The ability to work on files/matters/cases with minimal supervision. Possesses a sense of responsibility and completes assignments.					
Comments:					
9. Productivity and Dedication : The ability to produce a volume of high quality work in a specific amount of time; is motivated and enthusiastic; meets daily production standards.					
Comments:	_				
10. Organization : The ability to efficiently organize projects and maintain an organized work environment; possesses good time management skills					
Comments:					
TOTAL # OF ✓					

FORM 5.04

Self Appraisal

Department Time in Position Date of Last Review Period Covered: From Townorm Townorm
Reason for Review End of Probation Annual Merit Promotion Performance Peer Other: Definitions of Performance Ratings Outstanding - Performance is exceptional in all areas and is recognizable as being far superior to others. Above Average - Results clearly exceed most position requirements. Performance is of high quality and is achieved on a consistent basis. Below Average - Performance is deficient in certain areas. Improvement necessary. I. Performance Factors (Select a Rating v) A. PROFESSIONAL SKILLS 1. Job Knowledge: To what degree do I possess working knowledge and the various techniques and skills necessary for efficient completion of tasks? To what degree do I continue to expand knowledge of the job and law office services? Comments: 2. Judgment: To what degree do I possess the ability to make appropriate decisions on professional expertise? To what degree do I demonstrate the willingness to take responsibility for these decisions?
Reason for Review End of Probation Annual Merit Promotion Performance Peer Other: Definitions of Performance Ratings Outstanding – Performance is exceptional in all areas and is recognizable as being far superior to others. Above Average – Results clearly exceed most position requirements. Performance is of high quality and is achieved on a consistent basis. Below Average – Performance is deficient in certain areas. Improvement necessary. I. Performance Factors (Select a Rating v) A. PROFESSIONAL SKILLS I. Job Knowledge: To what degree do I possess working knowledge and the various techniques and skills necessary for efficient completion of tasks? To what degree do I continue to expand knowledge of the job and law office services? Comments: 2. Judgment: To what degree do I possess the ability to make appropriate decisions on professional expertise? To what degree do I demonstrate the willingness to take responsibility for these decisions?
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A. PROFESSIONAL SKILLS 1. Job Knowledge: To what degree do I possess working knowledge and the various techniques and skills necessary for efficient completion of tasks? To what degree do I continue to expand knowledge of the job and law office services? Comments: 2. Judgment: To what degree do I possess the ability to make appropriate decisions on professional expertise? To what degree do I demonstrate the willingness to take responsibility for these decisions?
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demonstrate the willingness to take responsibility for these decisions?
Comments:
B. INTERPERSONAL/COMMUNICATION SKILLS
1. Interpersonal Relationships: To what degree do I demonstrate a willingness and ability to cooperate, work and communicate with staff,
attorneys and clients??
Comments:
2. Communication: To what degree do I convey ideas clearly and
concisely in both individual and group situations?
Comments:

I. Performance Factors (Select a Rating v)		Out- standing	Above Average	Average	Below Average
C. ADMINISTRATIVE SKILLS					
1. Coordination: To what degree do I demonstrate with others as part of a team? To what degree do viewpoint while considering and learning from the workers?	I express individual				
Comments:					
2. Planning and Organization: To what degree of appropriate course of action to accomplish objection of I make proper assignments of personnel and retarget dates? Comments:	ives? To what degree				
Comments.					
3. Adherence to Policies and Procedures : To white interpret and apply law office policies/procedures responsibilities?					
Comments:					
4. Orientation Toward Results : To what degree anticipate changes or needs; set new priorities, fol meet deadlines?					
Comments:					
Т	OTAL # OF V				
II. Rate Overall Performance					
Highest Rating Overall =	Outstanding Above Average			erage low Ave	rage
		(Circle	One)		
Follow-up Date	_				
Evaluator:			Date		
Employee's Signature:			Date		

FORM 5.05A

Performance Expectations

Clearly define major performance expectations you have for the employee during the upcoming review period. Set the employee up for a win by describing what Outstanding, Above Average, and Average performance would "look like" (below). Score the employee's performance at the appointed time on Atticus form 5.05b.

erformance Expectation:				
tstanding Performance				
ove Average Performance				
D., C.,				
erage Performance				
Performance that does not meet any of the expectati	ons listed above shall be co	onsidered	"Belov	v Average
Follow-up Date//				
		Doto	,	,
Evaluator:				_/
Employee's Signature:		Date		/

FORM 5.05B

Average

Below

Average

Above

Average

Out-

standing

Performance Expectations Score Sheet

Review performance expectations you had for the employee during the <u>current</u>

review period (see Atticus Form 5.05A). Rate employee's performance based

upon how closely it matched expectations previously outlined and agreed

1. Performance Expectation:	1				
т. г. стогнине паресшион.					
Comments:					
2. Performance Expectation:					
Comments:					
3. Performance Expectation:					
Comments:					
4. Performance Expectation:					
	-				
Comments:					
TOTAL # OF ✓					
II. Rate Overall Performance					
Highest Rating Overall = Outstanding			A	verage	
	e		В	elow Avera	ige
Above Averag			· · · · · · · · · · · · · · · · · · ·		
		(C)	ircle One)		
Follow-up Date		(C)			
		(C)	Date Date		

FORM 5.06

Accomplishments & Contributions

Describe new accomplishments and contributions the employee made since last evaluation.
1.
2
3.
Strengths
1
2
3.
Recommendations for Improvement/Training and Development
1
2
3.
4.
5.
Objectives
List in order of importance specific and measurable objectives you would like the employee to reach by the next review date. Describe in detail the action plan needed to attain the desired goals. 1.
Action plan to reach objective:
2.
Action plan to reach objective:
3.
Action plan to reach objective:
4
Action plan to reach objective:
Discussed with individual on
Follow-up requested/desired: Yes No Follow-up Date
Evaluator: Date
Evaluator: Date

FORM 5.06A

Time & Tally Your Top 10 To-Do's

Review your Master To-Do List daily. Extract your TOP TEN To-Do's and list them below in order of A/B/C importance. Assign a realistic block of time to complete each task successfully. Allow a slight buffer for routine interruptions. Score your results at day end. (Staff, strive to meet or exceed your attorney's expectations!) Managers, oversee your team with this form by supporting them in creating their list. Afterward, huddle with support staff as needed to review/score their progress. Offer insight into methods for greater success. Don't forget to reward the big WINS!

		FOR: M	$\begin{bmatrix} & \mathbf{T} & \mathbf{V} \end{bmatrix}$	V TH	FR					
								A	В	C
								Do	ne	
<i></i>									D	
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1								Do	ne	
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6									D	
								A		<u>C</u>
7								Do	ne	
								A	В	C
3								Do	ne	
								A	В	\mathbf{C}
9								Do	1	
10								A	В	C
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Player's N					THI	S WOR	KED	Do		
THE SCOREC	ARD v (Check One: Ex								
T-4-1 #	Tatal #	Player	Player	Player	-					
Total # TO DO's	Total # Done!	EXCEEDED the mark	MET the mark	BELOW the mark		ROVEN	1FNT I	S NIFF	DED	
.000	Doller	the mark	the mark	the mark	11711		ILINI I	O 1 1 L L		-

Note: File results for review prior to scheduled performance evaluations to expedite the process!

FORM 5.07

Employee Warning Notice

Employee Name:		Date of Warning:	
VIOLATIONS (v)		
Attendance Inappro Unauthorized Absence Theft Tardiness Neglige Personal Work/Calls Insubor		Inappropriate conduct Theft Negligence Insubordination	Quality of Work Destructive to Property Other
Signed EMPLOYEE S Reasons:	Date		
ACTIONS TA	KEN		
	Date	Date	Date
	Warning Notice and understate Statement section.	and it. My point of agreement	or disagreement is outlined above
Employee's S	Signature:		Date
Supervisor's	Signature:		Date
Employe	e refused this form. S	upervisor's Initials:	 Date

IMPORTANT! If the Employee Warning Notice, after completion, contains information on the medical condition or history of an employee, then it must be maintained in a separate medical file and treated as confidential in accordance with applicable law and regulations.

Great Job

Great Job

AWARDED TO:

On behalf of our entire firm, we would like to recognize you for the accomplishment described below. Your diligence and hard work has not gone unnoticed. Thanks for doing such a great job!

We are pleased and proud to place a copy of this acknowledgement in your "Success File" for consideration at your formal review.

Congratulations!

Issued for WOW behavior

©2000 Atticus

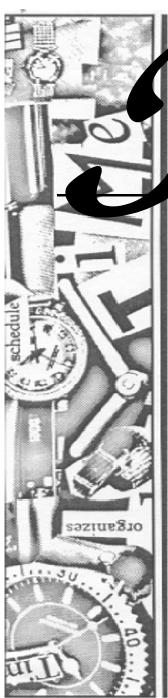
From: _____

Date: ____/___/

Great

Form 6.01

Job



ime Keeper AWARD

Presented to

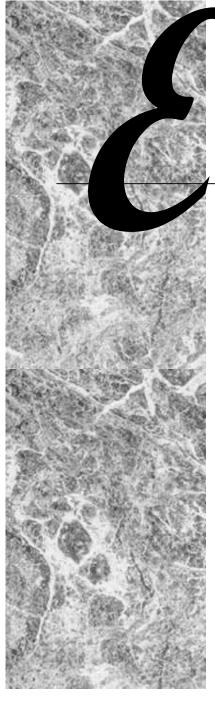
in recognition of your outstanding performance and continuing commitment to billable hours which impact our firm's bottom line and ultimate success.

Date _____

Signed _____



2000 Atticus



xcellence

AWARD

Presented to

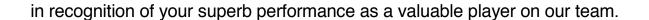
in recognition of the highest level of excellence reflected in everything you put your hand to on our firm's behalf.

Date _____

Signed _____



Presented to



Date _____

Signed _____

50+ NO-COST to LOW-COST REWARDS

Recent surveys reveal that employees highly value day-to-day recognition from their supervisors, peers and team members. Respondents say that they NEED appreciation for their work and they WANT to be recognized <u>more</u> for their efforts as well.

Since recognition is so easy and inexpensive to do, there simply is no reason not to do it. Following is a list of informal rewards for attorneys, associates and legal administrators to give staff. (Note: Many suggestions were modified and/or extracted from 1001 Ways to Reward Employees by Bob Nelson.)

GREAT RECOGNITION REWARDS

I. FREE! Verbal/Written Rewards

TIP: Let employees know in advance that you will tell them how they are doing. Praise people immediately \sim and specifically. Tell them how good <u>you</u> feel about what they did right and how it helps your law firm and the other staff members. Encourage them to repeat their winning behaviors!

- 1. Call the employee at home just to thank him/her for a job well done. Don't discuss any other issue. Thank the family for their sacrifice also.
- 2. Jot down a note of thanks on a paycheck envelope or right on the stub.
- 3. Hide a handmade thank-you note where it will be "discovered" during the day.
- 4. Ask five other people to go up to the person and thank them on your behalf. "Mr./Mrs. Attorney asked me to thank you for (the task or achievement). Good Job!"
- 5. Place a bell in a central location and permit staff to ring it to announce any individual/team WINS observed. Anyone who is available should join in for a brief celebration!
- 6. Send a nice email acknowledgment.
- 7. Drop a heartfelt letter amongst other papers in the person's in-basket.
- 8. Call a team huddle and give everyone an opportunity to acknowledge one another.
- 9. Post letters of praise from clients on a wall, memo board, or hallway for everyone to see.

II. Cash Bonds & Gift Certificates

TIP: 95% of American workers consider a cash bonus a positive and meaningful incentive \sim especially around holidays. Be consistent and fair with bonuses to motivate, yet avoid team rivalry. Always prepay taxes when offering a cash bonus.

- 1. Award a "Dinner for Two" coupon for added efforts, like coming in on a day off or working overtime to wrap up an important matter.
- 2. Give a cash bonus using unique currency/coinage like \$2 bills, silver dollars or gold coins.
- 3. Offer \$25 to each employee who gets an unsolicited compliment from a client. (Consider upping the ante for "A" clients you want to retain.)
- 4. Cash/bonus checks are always a hit for birthdays and holidays.

Favorite Rewards

#1 Money

#2 Recognition

> #3 Time Off

#4
A Piece of the Action

#5
Favorite
Work

#6
Advancement

#7 Freedom

#8 Personal Growth

> #9 Fun

#10 Prizes

II. Cash, Bonds & Gift Certificates, continued...

- 5. Pass out \$25 cash (or a savings bond) each time an attorney/associate poses an innovative/lucrative solution when the firm is faced with a difficult situation.
- 6. Offer a bounty for a specific, measurable team win.
- 7. Split savings with staff whenever they recruit a new team player who stays through the 90-day probationary period.
- 8. Reward employees who EXCEED expectations upon a performance review.
- 9. Send a dinner-for-two gift certificate to a spouse with a thank-you note for his/her support during a long drawn-out case.
- 10. Tune in to tough times for employees. Pick up the tab on tutoring, child-care, a doctor/dentist bill, a traffic ticket, utilities, a phone bill, etc...
- 11. Tuck a \$20 in a file folder in its final phase to reenergize a legal secretary or paralegal.

III. Merchandise/Apparel/Food

- 1. Provide employees with coupons to pass out to other employees that can be accrued and redeemed for things like a car wash, dinner, a shopping spree, a weekend getaway.
- 2. Have lunch sent in for a run-down, stressed-out employee (or for the entire team) if they are truly pushing to complete a big project.
- 3. Pick a valued team player (or the entire team) up in a limousine, then dine at a special restaurant.
- 4. Incent staff with home office equipment such as a laptop computer, scanner, fax machine, copier, printer, cordless/cell phone or 17" monitor.
- 5. Customized gifts will hold special meaning for your team. Consider law firm-imprinted credit cards, or a personalized briefcase.
- 6. Space saving appliances also add value. Check out compact washers/dryers, under-the-counter can openers, TVs and radios.
- 7. Set a price range, then allow the employee to pick a gift of their choice from a favorite catalog at your firm's expense.
- 8. Create a "Treasure Chest" which employees can visit on the spot as a form of fun recognition. Fill the box with items like coffee mugs, pen/pencil sets, gift certificates, movie tickets.
- 9. Fill a file drawer up with your employee's favorite goodies so they can reward themselves for a job well done when no one else seems to notice.
- 10. Let an employee off for ½ day to go shopping for a sports jacket, suit or dress needed for an important case. Pay for the downtime AND the outfit to make a big hit!

Favorite Rewards

#1 Money

#2
Recognition

#3 Time Off

#4
A Piece of the Action

#5
Favorite
Work

#6
Advancement

#7 Freedom

#8 Personal Growth

> #9 Fun

#10 Prizes

IV. Experiences

- 1. Rent a convertible sports car for an employee to drive around in for a weekend.
- 2. Swap services with clients as payment of services rendered by your firm. Select services that will pamper your employees and/or save them time like housekeeping services, babysitters, spa visits, massages, facials or manicures.
- 3. Lunch with the boss is more than food. It is an opportunity for the employee to "connect" with management and feel special.
- 4. Cover your legal secretary/paralegal's desk with balloons.... for no apparent reason.
- 5. Thrill your single moms with a surprise visit at home from Molly Maid. Buy their child a Holiday gift they cannot afford or provide cake/trimmings for a birthday party that wouldn't happen otherwise.
- 6. Take a batch of chocolate chip cookies, or a fruit basket, and leave it on the employee's desk.
- 7. Put a pair of tickets to a special event that you know the employee would thoroughly enjoy with a loved one, in a card as a token of appreciation.
- 8. Move the employee to an office with a door (or in the case of staff, a cubicle with a view)!
- 9. Pop the top on a bottle of Champagne or fine wine after your firm wins a difficult case. Serve some cheese and crackers for an added touch and acknowledge your team's efforts.
- 10. Offer to pay for personal or professional training & development for employee growth.
- 11. Put together a fun festive Super Bowl party for your team at a small pub with a big screen TV and pick up the beer tab.
- 12. Hold a party at the boss's home. Eat, drink, dance and be merry! Recognize the contributions of your staff in front of their colleagues and spouses.
- 13. Support a charitable event by making a donation in an employee's honor.
- 14. Invite an employee to a mid-day movie with all the trimmings ~ popcorn, candy & soda!
- 15. Call an employee into your office just to discuss their recent wins over a cup of gourmet coffee or tea.
- 16. Arrange for the employee's car to be washed (or detailed) during lunch.
- 17. Create a law office "Year Book". Photograph people at work on successful projects. Set aside time at work for the staff to assemble the shots in a photo album for clients to enjoy, or place the collage on a central wall or "Hall of Fame". Pen stages of development and/or individual contributions on each photograph.
- 18. Roll phones over to an answering service to give support staff a break from phone duty.
- 19. Arrange for associates dry cleaning to be picked up and delivered to the office for a month.
- 20. Grab some take-out chicken and hold an innovative team meeting in the park.
- 21. Acknowledge an attorney/associate in an appropriate trade publication and in the person's hometown newspaper. Or publish a personal ad or publicity article in the local paper or your firm's newsletter praising the person for a job well done. Take out a full-page ad in a local paper ever year acknowledging all staff by name for his or her contribution.
- 22. Schedule a "Family Photo" shoot with a well-known photographer in town as a perk.
- 23. Pick up a unique award for the team to pass around amongst themselves as they see fit. Hold a special ceremony when a champion player decides it's time to pass off the travelling award to the next person.

Favorite Rewards

#1 Money

#2 Recognition

> #3 Time Off

#4
A Piece
of the
Action

#5
Favorite
Work

#6 Advancement

#7 Freedom

#8
Personal
Growth

#9 Fun

#10 Prizes

V. Time Off

Alternative Work Options: (Check your state laws for compliance)

FLEXTIME – work schedules that permit flexible starting and quitting times within limits set by management

COMPRESSED WORK WEEK – a 40-hour work week compressed into less than five days

TELECOMMUTING – working off-site while linked to the office electronically **ALTERNATIVE STAFFING** – working on a short-term assignment while employed either by an agency or directly by the employer

REGULAR PART-TIME – part-time employment that includes job security and all other rights and prorated benefits available to an organization's full-time workers

JOB SHARING – regular part-time work in which two people voluntarily share the responsibilities of one full-time salaried position with benefits

PHASED RETIREMENT – gradual retirement brought about by the reduction of full-time employment commitments over a period of years

V-TIME PROGRAMS – time/income tradeoffs that allow full-time employees to reduce work hours for a specified period of time with a corresponding reduction in pay

LEAVE OF ABSENCE/SABBATICAL – an authorized period of time away from work without loss of employment rights – paid or unpaid

WORK SHARING – an alternative to layoff, in which all or part of an organization's workforce temporarily reduces hours and salary, sometimes with short-time compensation from unemployment insurance

- 1. When possible, give people a task and a deadline, and specify the quality you expect. If they finish before the deadline, the extra time is their reward.
- 2. Offer ½ day off with pay to employees who recommend a person who is hired and makes it past the ninety-day probationary period.
- 3. After finishing a big case, spontaneously give the people involved the rest of the day off to do whatever they want to, or take them somewhere they would all enjoy.
- 4. Create a Quiet Room for employees to take a solitary break to relax, scream, meditate, play darts or read.
- 5. Start a TGIF Club. Permit participants to take one or two Fridays off per month (throughout the entire year or during a fixed period of time such as summer) if they produce results that meet or exceed expectations as set forth in negotiations.
- 6. Minimize personal work during business hours by hiring a part-time concierge to help employees with personal errands such as booking doctor's appointments, restaurant tables and theatre seats, arranging events for children and household repairs.
- 7. Grant a holiday off that is not on your list. Give "personal wellness" days.
- 8. Energize employees with an extra week's paid vacation when the firm reaches a fixed goal.
- 9. Bump up vacation time in keeping with employee's length of stay.
- 10. Shut down for one week over the holidays, with or without pay, over and above standard vacation time for employees.
- 11. Offer a paid sabbatical after ten years of service.

Favorite Rewards

#1 Money

#2
Recognition

#3 Time Off

#4
A Piece of the Action

#5 Favorite Work

#6
Advancement

#7 Freedom

#8 Personal Growth

> #9 Fun

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FORM 6.07

Employee Reward Survey

EMPLOYEE NAME: Instructions: Please select the TOP THREE rewards you would enjoy receiving most from the firm. Provide insight about the reward categories you choose as well, as requested below. **CASH** TIME OFF GIFT CERTIFICATES (Merchandi se/Apparel/Food) Please list your favorite places to shop/eat below. **EXPERIENCES** Sports Concerts Molly Maid Day of Beauty Circus Massage Dinner Theatre Donation in Your Name RECOGNITION Lunch with the boss A Team Announcement Plaque/Memorabilia Job Title/Office w/ a Door Other **Flowers** PERSONAL GROWTH/TRAINING & DEVELOPMENT Classes pertaining to my present situation or future with the firm. Personal classes such as marriage retreats, cooking classes, home improvement.

EXTRA FORMS

The following forms are duplicates of our most popular forms, provided for your convenience.

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	Date			
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You will have 2 minutes to answer as many questions as you can.

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☐ Jim Walker ☐ Charles Watson ☐ Dennis Wilson ☐ Claude Worster

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	Rose Rosario Paul Resnick Bob Revelle Miriam Rosario Pat Rose
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You will have 2 minutes to answer as many questions as you can.

Example:
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☐ Jim Walker ☐ Charles Watson ☐ Dennis Wilson ☐ Claude Worster

	STOP HERE UNTIL INSTRUCTED TO BEGIN TEST.
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You will have 2 minutes to answer as many questions as you can.

Example:
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☐ Jim Walker ☐ Charles Watson ☐ Dennis Wilson ☐ Claude Worster

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1. 2.	Matthew Knott ☐ Judith Klausch ☐ Glen Knight ☐ Andi Koch ☐ Dale Kraft ☐ 477-1956 ☐ 447-1948 ☐ 457-1960 ☐ 467-1952 ☐ 477-1954 ☐
3.4.	Barry Brodrick ☐ Patty Bogart ☐ Pam Bonn ☐ Bev Broaden ☐ Terri Buckland ☐ 05/22/96 ☐ 07/27/95 ☐ 07/17/96 ☐ 09/04/96 ☐ 01/19/97 ☐
5.	Jennifer DeCampo ☐ Ed DeCarlo ☐ Alex Dillon ☐ Jean Dobson ☐ Tony Dressler ☐
6. 7.	255-81-3653 ☐ 251-76-7891 ☐ 267-92-8324 ☐ 271-04-3720 ☐ 271-28-1295 ☐ Bradley Jones
8.	☐ Bev Jones ☐ Bonnie Jones ☐ Bryan Jones ☐ Carson Jones ☐ 4365 1833 ☐ 4365 1734 ☐ 4365 1827 ☐ 4365 1831 ☐ 4365 1837 ☐
	Rose Rosario ☐ Paul Resnick ☐ Bob Revelle ☐ Miriam Rosario ☐ Pat Rose ☐ 04/20/94
10.	□ 10/31/93 □ 03/25/94 □ 05/01/94 □ 11/17/94 □
	John Parker □ Jane Parker □ Joan Parker □ Justin Parker □ 126-80-1101 □ 126-80-2100 □ 126-80-3001 □ 126-81-0001 □ 126-81-0100 □
	Beverly Lender ☐ Al Landrow ☐ Don Leighton ☐ Bill Lender ☐ Carol Leonti ☐ 15678324
15.	☐ 15678119 ☐ 15678321 ☐ 15678424 ☐ 15678500 ☐ <u>Emma Campbell</u> ☐ Doug Calhoun ☐ Ed Campbell ☐ Sue Cassell ☐ May Casselman ☐
	May 5, 1994 ☐ Feb. 7, 1994 ☐ Apr. 11, 1994 ☐ July 28, 1994 ☐ Sept. 3, 1994 ☐
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 3. 4. 	□ 447-1948 □ 457-1960 □ 467-1952 □ 477-1954 □ Barry Brodrick □ Patty Bogart □ Pam Bonn □ Bev Broaden □ Terri Buckland □ 05/22/96
5.	☐ 07/27/95 ☐ 07/17/96 ☐ 09/04/96 ☐ 01/19/97 ☐ <u>Jennifer DeCampo</u> ☐ Ed DeCarlo ☐ Alex Dillon ☐ Jean Dobson ☐ Tony Dressler ☐
6.	255-81-3653 ☐ 251-76-7891 ☐ 267-92-8324 ☐ 271-04-3720 ☐ 271-28-1295 ☐ Broadley Lorges
7.8.	Bradley Jones Bev Jones Bonnie Jones Bryan Jones Carson Jones 4365 1833
9.	☐ 4365 1734 ☐ 4365 1827 ☐ 4365 1831 ☐ 4365 1837 ☐ Rose Rosario ☐ Paul Resnick ☐ Bob Revelle ☐ Miriam Rosario ☐ Pat Rose ☐
10.	$\frac{04/20/94}{\Box 10/31/93} \Box 03/25/94 \Box 05/01/94 \Box 11/17/94 \Box$
	John Parker ☐ Jane Parker ☐ Joan Parker ☐ Jon Parker ☐ Justin Parker ☐ 126-80-1101
13.	☐ 126-80-2100 ☐ 126-80-3001 ☐ 126-81-0001 ☐ 126-81-0100 ☐ <u>Beverly Lender</u> ☐ Al Landrow ☐ Don Leighton ☐ Bill Lender ☐ Carol Leonti ☐
	15678324 ☐ 15678119 ☐ 15678321 ☐ 15678424 ☐ 15678500 ☐ Emma Campbell
16.	☐ Doug Calhoun ☐ Ed Campbell ☐ Sue Cassell ☐ May Casselman ☐ May 5, 1994
17.	☐ Feb. 7, 1994 ☐ Apr. 11, 1994 ☐ July 28, 1994 ☐ Sept. 3, 1994 ☐ Anna Johnson ☐ Abby Johnson ☐ Anne Johnston ☐ Aaron Jones ☐ Albert Jones ☐
	02-01-97 01-01-94 05-07-95 01-08-96 01-19-97 0 Donald Stilton
	□ Jan Seal □ Wendi Stillman □ Donnie Stilton □ Jules Sutton □ 542 00125 □ 541 00245 □ 541 01000 □ 542 98258 □ 543 11011 □

Atticus Skills Assessment Series

SCORE	Name (please print)	
	Date	

Below are 20 questions that measure how quickly you can file names, numbers and dates. Place an "X" in the box that identifies the location where you would file the underlined name, number or date. Names should be filed by last name. Look at the example at the right.

You will have 2 minutes to answer as many questions as you can.

Example:
Sue Warminster
☐ Jim Walker ☐ Charles Watson ☐ Dennis Wilson ☐ Claude Worster

	STOP HERE UNTIL INSTRUCTED TO BEGIN TEST.
1. 2.	Matthew Knott ☐ Judith Klausch ☐ Glen Knight ☐ Andi Koch ☐ Dale Kraft ☐ 477-1956 ☐ The section ☐ Andi Koch ☐ Dale Kraft ☐
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	John Parker ☐ Jane Parker ☐ Joan Parker ☐ Jon Parker ☐ Justin Parker ☐ 126-80-1101
13.	☐ 126-80-2100 ☐ 126-80-3001 ☐ 126-81-0001 ☐ 126-81-0100 ☐ <u>Beverly Lender</u> ☐ Al Landrow ☐ Don Leighton ☐ Bill Lender ☐ Carol Leonti ☐
	15678324 ☐ 15678119 ☐ 15678321 ☐ 15678424 ☐ 15678500 ☐ Emma Campbell
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	15678324 ☐ 15678119 ☐ 15678321 ☐ 15678424 ☐ 15678500 ☐ Emma Campbell
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Atticus Skills Assessment Series **Attention to Detail**

SCORE		Name (please print) Date				_
Below are 20 pairs of r	names,	addresses, and number con	nbinations. Look at each	Example:		

352-01 352-01

Same Different

pair and decide whether they are exactly the same or different, then put an "X" in the appropriate box. Look at the example to the right.

STOP HERE UNTIL INSTRUCTED TO BEGIN TEST

1.	4507 S.W. Anderson St.	4507 S.E. Anderson St.	Same	Different
2.	1794468.30	1794468.30	Same	Different
3.	Cell# 818-620-4331	Cell# 810-620-4331	Same	Different
4.	09/23/95-5/31/98	09/23/95-5/31/98	Same	Different
5.	Jackson M. Miller	Jackson N. Miller	Same	Different
6.	DL-973261118	DL-97336118	Same	Different
7.	51326-45-LTD	51326-45-LTD	Same	Different
8.	Order #307721-588	Order #307721-558	Same	Different
9.	Colson Enterprises, Inc.	Colsen Enterprises, Inc.	Same	Different
10.	1755 Lake Lucerne Circle	17555 Lake Lucerne Circle	Same	Different
11.	P.O. #0327-196	PO #0327-196	Same	Different
	P.O. #0327-196 151 10 72113 12	PO #0327-196 151 10 72113 12	□Same	□Different □Different
12.				
12. 13.	151 10 72113 12	151 10 72113 12	Same	Different
12. 13. 14.	151 10 72113 12 AARP-AAARRGG	151 10 72113 12 AARP-AARRGG	□Same	□Different □Different
12. 13. 14. 15.	151 10 72113 12 AARP-AAARRGG 8211364.013111	151 10 72113 12 AARP-AARRGG 8211364.013311	□Same □Same	□Different □Different □Different
12. 13. 14. 15.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992	□Same □Same □Same	Different Different Different
12. 13. 14. 15. 16.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922 St. Petersburg, FL 81243	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992 St. Petersburg, FL 81243	□Same □Same □Same □Same	Different Different Different Different
12. 13. 14. 15. 16.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922 St. Petersburg, FL 81243 15-09-87-03-15-95	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992 St. Petersburg, FL 81243 15-09-89-03-15-95	□Same □Same □Same □Same □Same	Different Different Different Different Different

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12.				
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12. 13. 14. 15.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992	□Same □Same □Same	Different Different Different
12. 13. 14. 15. 16.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922 St. Petersburg, FL 81243	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992 St. Petersburg, FL 81243	□Same □Same □Same □Same	Different Different Different Different
12. 13. 14. 15. 16.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922 St. Petersburg, FL 81243 15-09-87-03-15-95	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992 St. Petersburg, FL 81243 15-09-89-03-15-95	□Same □Same □Same □Same □Same	Different Different Different Different Different

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	P.O. #0327-196 151 10 72113 12	PO #0327-196 151 10 72113 12	□Same	□Different □Different
12.				
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12. 13. 14.	151 10 72113 12 AARP-AAARRGG	151 10 72113 12 AARP-AARRGG	□Same	□Different □Different
12. 13. 14. 15.	151 10 72113 12 AARP-AAARRGG 8211364.013111	151 10 72113 12 AARP-AARRGG 8211364.013311	□Same □Same	□Different □Different □Different
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12. 13. 14. 15. 16.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922 St. Petersburg, FL 81243	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992 St. Petersburg, FL 81243	□Same □Same □Same □Same	Different Different Different Different
12. 13. 14. 15. 16.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922 St. Petersburg, FL 81243 15-09-87-03-15-95	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992 St. Petersburg, FL 81243 15-09-89-03-15-95	□Same □Same □Same □Same □Same	Different Different Different Different Different

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6.	DL-973261118	DL-97336118	Same	Different
7.	51326-45-LTD	51326-45-LTD	Same	Different
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11.	P.O. #0327-196	PO #0327-196	Same	Different
	P.O. #0327-196 151 10 72113 12	PO #0327-196 151 10 72113 12	□Same	□Different □Different
12.				
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12. 13. 14.	151 10 72113 12 AARP-AAARRGG	151 10 72113 12 AARP-AARRGG	□Same	□Different □Different
12. 13. 14. 15.	151 10 72113 12 AARP-AAARRGG 8211364.013111	151 10 72113 12 AARP-AARRGG 8211364.013311	□Same □Same	□Different □Different □Different
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12. 13. 14. 15. 16.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922 St. Petersburg, FL 81243	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992 St. Petersburg, FL 81243	□Same □Same □Same □Same	Different Different Different Different
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	P.O. #0327-196 151 10 72113 12	PO #0327-196 151 10 72113 12	□Same	□Different □Different
12.				
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12. 13. 14. 15. 16.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922 St. Petersburg, FL 81243	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992 St. Petersburg, FL 81243	□Same □Same □Same □Same	Different Different Different Different
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5.	Jackson M. Miller	Jackson N. Miller	Same	Different
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8.	Order #307721-588	Order #307721-558	Same	Different
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11.	P.O. #0327-196	PO #0327-196	Same	Different
	P.O. #0327-196 151 10 72113 12	PO #0327-196 151 10 72113 12	□Same	□Different □Different
12.				
12. 13.	151 10 72113 12	151 10 72113 12	Same	Different
12. 13. 14.	151 10 72113 12 AARP-AAARRGG	151 10 72113 12 AARP-AARRGG	□Same	□Different □Different
12. 13. 14. 15.	151 10 72113 12 AARP-AAARRGG 8211364.013111	151 10 72113 12 AARP-AARRGG 8211364.013311	□Same □Same	□Different □Different □Different
12. 13. 14. 15.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992	□Same □Same □Same	Different Different Different
12. 13. 14. 15. 16.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922 St. Petersburg, FL 81243	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992 St. Petersburg, FL 81243	□Same □Same □Same □Same	Different Different Different Different
12. 13. 14. 15. 16.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922 St. Petersburg, FL 81243 15-09-87-03-15-95	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992 St. Petersburg, FL 81243 15-09-89-03-15-95	□Same □Same □Same □Same □Same	Different Different Different Different Different

Atticus Skills Assessment Series **Attention to Detail**

SCORE		Name (please print) Date				_
Below are 20 pairs of r	names,	addresses, and number con	nbinations. Look at each	Example:		

352-01 352-01

Same Different

pair and decide whether they are exactly the same or different, then put an "X" in the appropriate box. Look at the example to the right.

STOP HERE UNTIL INSTRUCTED TO BEGIN TEST

1.	4507 S.W. Anderson St.	4507 S.E. Anderson St.	Same	Different
2.	1794468.30	1794468.30	Same	Different
3.	Cell# 818-620-4331	Cell# 810-620-4331	Same	Different
4.	09/23/95-5/31/98	09/23/95-5/31/98	Same	Different
5.	Jackson M. Miller	Jackson N. Miller	Same	Different
6.	DL-973261118	DL-97336118	Same	Different
7.	51326-45-LTD	51326-45-LTD	Same	Different
8.	Order #307721-588	Order #307721-558	Same	Different
9.	Colson Enterprises, Inc.	Colsen Enterprises, Inc.	Same	Different
10.	1755 Lake Lucerne Circle	17555 Lake Lucerne Circle	Same	Different
11.	P.O. #0327-196	PO #0327-196	Same	Different
	P.O. #0327-196 151 10 72113 12	PO #0327-196 151 10 72113 12	□Same	□Different □Different
12.				
12. 13.	151 10 72113 12	151 10 72113 12	Same	Different
12. 13. 14.	151 10 72113 12 AARP-AAARRGG	151 10 72113 12 AARP-AARRGG	□Same	□Different □Different
12. 13. 14. 15.	151 10 72113 12 AARP-AAARRGG 8211364.013111	151 10 72113 12 AARP-AARRGG 8211364.013311	□Same □Same	□Different □Different □Different
12. 13. 14. 15.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992	□Same □Same □Same	Different Different Different
12. 13. 14. 15. 16.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922 St. Petersburg, FL 81243	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992 St. Petersburg, FL 81243	□Same □Same □Same □Same	Different Different Different Different
12. 13. 14. 15. 16.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922 St. Petersburg, FL 81243 15-09-87-03-15-95	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992 St. Petersburg, FL 81243 15-09-89-03-15-95	□Same □Same □Same □Same □Same	Different Different Different Different Different

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7.	51326-45-LTD	51326-45-LTD	Same	Different
8.	Order #307721-588	Order #307721-558	Same	Different
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10.	1755 Lake Lucerne Circle	17555 Lake Lucerne Circle	Same	Different
11.	P.O. #0327-196	PO #0327-196	Same	Different
	P.O. #0327-196 151 10 72113 12	PO #0327-196 151 10 72113 12	□Same	□Different □Different
12.				
12. 13.	151 10 72113 12	151 10 72113 12	Same	Different
12. 13. 14.	151 10 72113 12 AARP-AAARRGG	151 10 72113 12 AARP-AARRGG	□Same	□Different □Different
12. 13. 14. 15.	151 10 72113 12 AARP-AAARRGG 8211364.013111	151 10 72113 12 AARP-AARRGG 8211364.013311	□Same □Same	□Different □Different □Different
12. 13. 14. 15.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992	□Same □Same □Same	Different Different Different
12. 13. 14. 15. 16.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922 St. Petersburg, FL 81243	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992 St. Petersburg, FL 81243	□Same □Same □Same □Same	Different Different Different Different
12. 13. 14. 15. 16.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922 St. Petersburg, FL 81243 15-09-87-03-15-95	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992 St. Petersburg, FL 81243 15-09-89-03-15-95	□Same □Same □Same □Same □Same	Different Different Different Different Different

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11.	P.O. #0327-196	PO #0327-196	Same	Different
	P.O. #0327-196 151 10 72113 12	PO #0327-196 151 10 72113 12	□Same	□Different □Different
12.				
12. 13.	151 10 72113 12	151 10 72113 12	Same	Different
12. 13. 14.	151 10 72113 12 AARP-AAARRGG	151 10 72113 12 AARP-AARRGG	□Same	□Different □Different
12. 13. 14. 15.	151 10 72113 12 AARP-AAARRGG 8211364.013111	151 10 72113 12 AARP-AARRGG 8211364.013311	□Same □Same	□Different □Different □Different
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12. 13. 14. 15. 16.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922 St. Petersburg, FL 81243	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992 St. Petersburg, FL 81243	□Same □Same □Same □Same	Different Different Different Different
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	P.O. #0327-196 151 10 72113 12	PO #0327-196 151 10 72113 12	□Same	□Different □Different
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12. 13.	151 10 72113 12	151 10 72113 12	Same	Different
12. 13. 14.	151 10 72113 12 AARP-AAARRGG	151 10 72113 12 AARP-AARRGG	□Same	□Different □Different
12. 13. 14. 15.	151 10 72113 12 AARP-AAARRGG 8211364.013111	151 10 72113 12 AARP-AARRGG 8211364.013311	□Same □Same	□Different □Different □Different
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5.	Jackson M. Miller	Jackson N. Miller	Same	Different
6.	DL-973261118	DL-97336118	Same	Different
7.	51326-45-LTD	51326-45-LTD	Same	Different
8.	Order #307721-588	Order #307721-558	Same	Different
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1.	4507 S.W. Anderson St.	4507 S.E. Anderson St.	Same	Different
2.	1794468.30	1794468.30	Same	Different
3.	Cell# 818-620-4331	Cell# 810-620-4331	Same	Different
4.	09/23/95-5/31/98	09/23/95-5/31/98	Same	Different
5.	Jackson M. Miller	Jackson N. Miller	Same	Different
6.	DL-973261118	DL-97336118	Same	Different
7.	51326-45-LTD	51326-45-LTD	Same	Different
8.	Order #307721-588	Order #307721-558	Same	Different
9.	Colson Enterprises, Inc.	Colsen Enterprises, Inc.	Same	Different
10.	1755 Lake Lucerne Circle	17555 Lake Lucerne Circle	Same	Different
11.	P.O. #0327-196	PO #0327-196	Same	Different
	P.O. #0327-196 151 10 72113 12	PO #0327-196 151 10 72113 12	□Same	□Different □Different
12.				
12. 13.	151 10 72113 12	151 10 72113 12	Same	Different
12. 13. 14.	151 10 72113 12 AARP-AAARRGG	151 10 72113 12 AARP-AARRGG	□Same	□Different □Different
12. 13. 14. 15.	151 10 72113 12 AARP-AAARRGG 8211364.013111	151 10 72113 12 AARP-AARRGG 8211364.013311	□Same □Same	□Different □Different □Different
12. 13. 14. 15.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992	□Same □Same □Same	Different Different Different
12. 13. 14. 15. 16.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922 St. Petersburg, FL 81243	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992 St. Petersburg, FL 81243	□Same □Same □Same □Same	Different Different Different Different
12. 13. 14. 15. 16.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922 St. Petersburg, FL 81243 15-09-87-03-15-95	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992 St. Petersburg, FL 81243 15-09-89-03-15-95	□Same □Same □Same □Same □Same	Different Different Different Different Different

Atticus Skills Assessment Series **Attention to Detail**

SCORE		Name (please print) Date				_
Below are 20 pairs of r	names,	addresses, and number con	nbinations. Look at each	Example:		

352-01 352-01

Same Different

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7.	51326-45-LTD	51326-45-LTD	Same	Different
8.	Order #307721-588	Order #307721-558	Same	Different
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11.	P.O. #0327-196	PO #0327-196	Same	Different
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12. 13. 14. 15.	151 10 72113 12 AARP-AAARRGG 8211364.013111	151 10 72113 12 AARP-AARRGG 8211364.013311	□Same □Same	□Different □Different □Different
12. 13. 14. 15.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992	□Same □Same □Same	Different Different Different
12. 13. 14. 15. 16.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922 St. Petersburg, FL 81243	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992 St. Petersburg, FL 81243	□Same □Same □Same □Same	Different Different Different Different
12. 13. 14. 15. 16.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922 St. Petersburg, FL 81243 15-09-87-03-15-95	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992 St. Petersburg, FL 81243 15-09-89-03-15-95	□Same □Same □Same □Same □Same	Different Different Different Different Different

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12. 13. 14. 15.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992	□Same □Same □Same	Different Different Different
12. 13. 14. 15. 16.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922 St. Petersburg, FL 81243	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992 St. Petersburg, FL 81243	□Same □Same □Same □Same	Different Different Different Different
12. 13. 14. 15. 16.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922 St. Petersburg, FL 81243 15-09-87-03-15-95	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992 St. Petersburg, FL 81243 15-09-89-03-15-95	□Same □Same □Same □Same □Same	Different Different Different Different Different

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	P.O. #0327-196 151 10 72113 12	PO #0327-196 151 10 72113 12	□Same	□Different □Different
12.				
12. 13.	151 10 72113 12	151 10 72113 12	Same	Different
12. 13. 14.	151 10 72113 12 AARP-AAARRGG	151 10 72113 12 AARP-AARRGG	□Same	□Different □Different
12. 13. 14. 15.	151 10 72113 12 AARP-AAARRGG 8211364.013111	151 10 72113 12 AARP-AARRGG 8211364.013311	□Same □Same	□Different □Different □Different
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12. 13. 14.	151 10 72113 12 AARP-AAARRGG	151 10 72113 12 AARP-AARRGG	□Same	□Different □Different
12. 13. 14. 15.	151 10 72113 12 AARP-AAARRGG 8211364.013111	151 10 72113 12 AARP-AARRGG 8211364.013311	□Same □Same	□Different □Different □Different
12. 13. 14. 15.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992	□Same □Same □Same	Different Different Different
12. 13. 14. 15. 16.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922 St. Petersburg, FL 81243	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992 St. Petersburg, FL 81243	□Same □Same □Same □Same	Different Different Different Different
12. 13. 14. 15. 16.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922 St. Petersburg, FL 81243 15-09-87-03-15-95	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992 St. Petersburg, FL 81243 15-09-89-03-15-95	□Same □Same □Same □Same □Same	Different Different Different Different Different

Atticus Skills Assessment Series **Attention to Detail**

SCORE		Name (please print) Date				_
Below are 20 pairs of r	names,	addresses, and number con	nbinations. Look at each	Example:		

352-01 352-01

Same Different

pair and decide whether they are exactly the same or different, then put an "X" in the appropriate box. Look at the example to the right.

STOP HERE UNTIL INSTRUCTED TO BEGIN TEST

1.	4507 S.W. Anderson St.	4507 S.E. Anderson St.	Same	Different
2.	1794468.30	1794468.30	Same	Different
3.	Cell# 818-620-4331	Cell# 810-620-4331	Same	Different
4.	09/23/95-5/31/98	09/23/95-5/31/98	Same	Different
5.	Jackson M. Miller	Jackson N. Miller	Same	Different
6.	DL-973261118	DL-97336118	Same	Different
7.	51326-45-LTD	51326-45-LTD	Same	Different
8.	Order #307721-588	Order #307721-558	Same	Different
9.	Colson Enterprises, Inc.	Colsen Enterprises, Inc.	Same	Different
10.	1755 Lake Lucerne Circle	17555 Lake Lucerne Circle	Same	Different
11.	P.O. #0327-196	PO #0327-196	Same	Different
	P.O. #0327-196 151 10 72113 12	PO #0327-196 151 10 72113 12	□Same	□Different □Different
12.				
12. 13.	151 10 72113 12	151 10 72113 12	Same	Different
12. 13. 14.	151 10 72113 12 AARP-AAARRGG	151 10 72113 12 AARP-AARRGG	□Same	□Different □Different
12. 13. 14. 15.	151 10 72113 12 AARP-AAARRGG 8211364.013111	151 10 72113 12 AARP-AARRGG 8211364.013311	□Same □Same	□Different □Different □Different
12. 13. 14. 15.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992	□Same □Same □Same	Different Different Different
12. 13. 14. 15. 16.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922 St. Petersburg, FL 81243	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992 St. Petersburg, FL 81243	□Same □Same □Same □Same	Different Different Different Different
12. 13. 14. 15. 16.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922 St. Petersburg, FL 81243 15-09-87-03-15-95	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992 St. Petersburg, FL 81243 15-09-89-03-15-95	□Same □Same □Same □Same □Same	Different Different Different Different Different

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12.				
12. 13.	151 10 72113 12	151 10 72113 12	Same	Different
12. 13. 14.	151 10 72113 12 AARP-AAARRGG	151 10 72113 12 AARP-AARRGG	□Same	□Different □Different
12. 13. 14. 15.	151 10 72113 12 AARP-AAARRGG 8211364.013111	151 10 72113 12 AARP-AARRGG 8211364.013311	□Same □Same	□Different □Different □Different
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	P.O. #0327-196 151 10 72113 12	PO #0327-196 151 10 72113 12	□Same	□Different □Different
12.				
12. 13.	151 10 72113 12	151 10 72113 12	Same	Different
12. 13. 14.	151 10 72113 12 AARP-AAARRGG	151 10 72113 12 AARP-AARRGG	□Same	□Different □Different
12. 13. 14. 15.	151 10 72113 12 AARP-AAARRGG 8211364.013111	151 10 72113 12 AARP-AARRGG 8211364.013311	□Same □Same	□Different □Different □Different
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4.	09/23/95-5/31/98	09/23/95-5/31/98	Same	Different
5.	Jackson M. Miller	Jackson N. Miller	Same	Different
6.	DL-973261118	DL-97336118	Same	Different
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11.	P.O. #0327-196	PO #0327-196	Same	Different
	P.O. #0327-196 151 10 72113 12	PO #0327-196 151 10 72113 12	□Same	□Different □Different
12.				
12. 13.	151 10 72113 12	151 10 72113 12	Same	Different
12. 13. 14.	151 10 72113 12 AARP-AAARRGG	151 10 72113 12 AARP-AARRGG	□Same	□Different □Different
12. 13. 14. 15.	151 10 72113 12 AARP-AAARRGG 8211364.013111	151 10 72113 12 AARP-AARRGG 8211364.013311	□Same □Same	□Different □Different □Different
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12. 13. 14. 15. 16.	151 10 72113 12 AARP-AAARRGG 8211364.013111 \$93615 CS 10922 St. Petersburg, FL 81243 15-09-87-03-15-95	151 10 72113 12 AARP-AARRGG 8211364.013311 \$93615 CS 10992 St. Petersburg, FL 81243 15-09-89-03-15-95	□Same □Same □Same □Same □Same	Different Different Different Different Different

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	P.O. #0327-196 151 10 72113 12	PO #0327-196 151 10 72113 12	□Same	□Different □Different
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Atticus Skills Assessment Series Grammar Test

SC	CORE	Name (please print)				
		Date				
punctuati	elow are 20 questions that measure how quickly you recognize errors in spelling, word usage unctuation and capitalization. Place an "X" in the box of the most appropriate response. Sample: Her sister, was very nice. Her sister was very nice. Ou will have 5 minutes to answer as many questions as you can.					
		STOP HERE UN	TIL INSTRUCTEI	D TO BEGIN TEST		
1.	☐ There are ☐ There are	two options (i.e. yes or no). two options (e.g. yes or no). two options (e.g., yes or no). two options (i.e., yes or no).	12.	 ☐ He stated, "I need this project completed today!" ☐ He stated "I need this project completed today!" ☐ He stated: "I need this project completed today!" ☐ He stated, I need this project completed today! 		
2.	☐ The lawye	er's hard work contributed to its success. er's hard work contributed to it's success. ers hard work contributed to its success. ers hard work contributed to it's success.	13.	 ☐ The secretaries error was very costly. ☐ The secretarys error was very costly. ☐ The secretary's error was very costly. ☐ The secretaries' error was very costly. 		
3.	How often	n are the documents revised? n, are the documents revised? n are them documents revised? n, are them documents revised?	14.	 ☐ The firm is headquartered in Orlando Florida. ☐ The firm is headquartered in Orlando, Florida. ☐ The firm is headquartered in orlando, Florida. ☐ The firm is headquartered in orlando, florida. 		
4.	☐ The box a ☐ The box, a	as well as its contents, were removed. s well as its contents were removed. as well as its contents, was removed. s well as its contents was removed.	15.	 ☐ On May 9, 1998 their case went to trial. ☐ On May 9, 1998: their case went to trial. ☐ On May 9, 1998; their case went to trial. ☐ On May 9, 1998, their case went to trial. 		
5.	Chris proj	oject won the top award. ect won the top award. ject won the top award. roject won the top award.	16.	 ☐ The attorneys' latest case was her best. ☐ The attorneys latest case was her best. ☐ The attorney's latest case was her best. ☐ The attorney's latest case, was her best. 		
6.	☐ Irregardle ☐ Regardles	ss of the outcome, she should stay. ss of the outcome she should stay. s of the outcome, she should stay. s of the outcome she should stay.	17.	☐ Of all the jobs I have had, I like this one more. ☐ Of all the jobs I have had, I like this one best. ☐ Of all the jobs I have had, I like this one better. ☐ Of all the jobs I have had, I like this one the greatest.		
7.	Those par	alegals are best friends. alegals is best friends. alegals are best friends. alegals is best friends.	18.	 □ Was their department at fault? □ Was there department at fault? □ Were their department at fault? □ Was there department at fault? 		
8.	☐ There goa ☐ They're g	ls was not met. Is were not met. oals were not met. Is were not met.	19.	☐ The senior partner addressed her staff as follows "We have all done a great job" ☐ The senior partner addressed her staff as follows, "We have all done a great job"		
9.	To whom. To who di	did you refer? , did you refer to? id you refer to? iid you refer to?		☐ The senior partner addressed her staff as follows — "We have all done a great job" ☐ The senior partner addressed her staff as follows. "We have all done a great job"		
10.	Our comp	anies policy is concise. anys policy is concise. anie's policy is concise. any's policy is concise.	20.	 ☐ Soon, president Hill will discuss his intentions. ☐ Soon President Hill will discuss his intentions. ☐ Soon president Hill will discuss his intentions. ☐ Soon, President Hill will discuss his intentions. 		
11.	☐ If you hav	e this analyses, please give them to Jill. e that analyses, please give them to Jill. e those analyses, please give them to Jill. e them analyses, please give them to Jill.	© Atticus			

Atticus Skills Assessment Series Grammar Test

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Name (please print)	
Date	

Below is a sample letter. Read the letter and circle the punctuation, spelling and grammar errors. Look at the example to the right.

Example:
The presentation was a succes

You will have 3 minutes to answer as many questions as you can.

STOP HERE UNTIL INSTRUCTED TO BEGIN TEST

Mr. and Mrs. Bob Buyer 389 Main Street Orlando, FL 33889

Re: Your recent real estate purchase

Dear Mr. And Mrs. Buyer:

Now that you have closed on your recent purchase and have settled in, I hope you are enjoying you're new home. I want to remind you of some important issues you should now be considering.

The purchase of real estate is often won of the largest financial comitments a person can make. Properly cared for it can, provide security for you and your family for years. Often neglected is teh need to plan for sudden and unexpected illnes or even death. Therefore, I suggest you review with your insurance agent your life and disability insurance coverages.

In addition, you may want to rewrite any will or trust you may now have. If you do not have a will, trust or an estate plan, you may want to consider it at this time. The cost of these protection deveices is surprisingly low; especially in light of the protection they aford you and your family.

Our office has prepared hundreds of wils or trusts for our cleints and would be delighted to meet with you on the subject. Our initial consultatin is complementary, at which time we can evaluate your situation and advice you of the costs and benefits of various options taylored to your specific needs.

Please feel free to call our office for any maters on which we may assist you.

Sincerly,

John Smith

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Mr. and Mrs. Bob Buyer 389 Main Street Orlando, FL 33889

Re: Your recent real estate purchase

Dear Mr. And Mrs. Buyer:

Now that you have closed on your recent purchase and have settled in, I hope you are enjoying you're new home. I want to remind you of some important issues you should now be considering.

The purchase of real estate is often won of the largest financial comitments a person can make. Properly cared for it can, provide security for you and your family for years. Often neglected is teh need to plan for sudden and unexpected illnes or even death. Therefore, I suggest you review with your insurance agent your life and disability insurance coverages.

In addition, you may want to rewrite any will or trust you may now have. If you do not have a will, trust or an estate plan, you may want to consider it at this time. The cost of these protection deveices is surprisingly low; especially in light of the protection they aford you and your family.

Our office has prepared hundreds of wils or trusts for our cleints and would be delighted to meet with you on the subject. Our initial consultatin is complementary, at which time we can evaluate your situation and advice you of the costs and benefits of various options taylored to your specific needs.

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John Smith

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